

# Senior HEOR Lead

Job ID  
392600BR  
Jul 01, 2024  
Japan

## About the Role

Job Purpose (State in one sentence the overall objective of the job)

To provide scientific insight and methods to support the generation of evidence to demonstrate the value of Novartis brands in order to support commercialization and achieve optimal market access (reimbursement and formulary listing).

HEOR leads the CPO strategy and governance for HEOR initiatives. Ensures the alignment of projects to core strategic pillars.

He/She will be responsible for Local – Regional – Global alignment through close working relationships with Japan Clinical Development, Global PA\_HEOR and Global RWE CoE Leadership and teams, and leverage of internal expertise, best practices and capabilities across the CPO. He/She works in close collaboration with Japan Clinical Development and Medical, to develop strategic plans and strive for maximal efficiency, quality, execution of economic analysis, outcome research & data-oriented decision making in full compliant manner, resulting in local pricing dossier and value demonstration.

Major Accountabilities (Describe the main results of the job to be achieved )

§ Operational, project management (processes)

- Contribute to the design, analysis, and interpretation of HEOR projects that demonstrate overall product value (clinical and economic).
- Develop and integrate parameters necessary to demonstrate clinical, economic, and humanistic product value to payers and other decision-makers into outcome research, phase IV and PMS.
- Work with colleagues in developing modeling framework
- Develop analysis plan and lead execution of exploratory data analyses from in-ternal clinical trial databases.
- Provide methods and evidence for outcomes assessment component to support commercialization of the product and achieve optimal market access (reimbursement and formulary listing).
- Develop health economic tools to be used to ensure reimbursement and market access.

- Provide critical scientific review and development of Medical plan and IPS.
- Develop health economic tools (local adaptation) to be used to ensure submission of dossier and pricing strategy.
- Provide critical scientific review and development of RWE protocols.
- Delivering and publishing on-time key data for Winning for the Patients strategy: improving patient outcomes, institutional cost savings, and patient access, according to the product life-cycle.

#### § People

- Work with colleagues in Pricing group to demonstrate the value of the product.
- Assist in the determination of the HEOR plan, such as which HEOR studies support commercialization and market access
- Collaborate with HEOR Directors and other Development and Medical franchise members to optimize package to differentiate Novartis products.
- Effectively communicate insights and research findings internally/externally.
- Develop strong research partnerships with external stakeholders, academic research institutions, customers, contract research organizations, and other HEOR thought leaders.
- Develop strong partnerships, capability building with internal stakeholders in a cross-functional framework (clinical, safety, regulatory and commercial functions) to meet product needs.
- Effectively collaborate with therapeutic franchises to incorporate HEOR mindset. Educate colleagues on relevant, state-of-the-art methodology.

#### § Structure, Management

- Develop a clear framework of HEOR activities
- Direct or indirect supervision of Staffs and contractors
- Plan resource allocation to accomplish multiple projects and attain project timelines.

#### § Compliance

- Ensure that a timely and effective communication and escalation process is communicated to and followed by all personnel in their respective area
- Advocate continuous improvement of quality
- Ensure all activities of associates comply with company standards and local regulations

- Ensure adequate reporting of adverse events / technical complaint / compliance issue in accordance with company procedures
- 100% timely delivery of all training requirements including compliance

## **Diversity & Inclusion / EEO**

*We are committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.*

## **Role Requirements**

Education:

- Doctoral degree (PhD., ScD or DrPH) in epidemiology (preferred) or Master's degree in a relevant discipline (i.e. health services research, health outcomes research (HEOR), public health, statistics or pharmaceutical sciences)
- At least 2 years' experience (3-5 preferred) conducting pharmaco-epidemiologic research
- Prior pharma experience preferred

Languages: Japanese and English fluency

Experience:

Required

- Strong interest in the area of Health Economics and Outcome research
- Agility to acquire the knowledge & skills needed to sufficiently execute the role as HEOR manager within a reasonable amount of time

Desirable

- Experience conducting health economic and outcomes research for pharmaceutical products or experience in a closely related discipline within the pharma industry,; or experience in a closely related discipline within the pharma industry (e.g., clinical research, statistics, epidemiology, pricing)
- Demonstrated prior research accomplishment (e.g, publications)
- Awareness of databases and other sources of out-comes and economic data including disease epidemiology and treatment
- Formal training in a clinical science or basic physiology
- Strong technical knowledge in HEOR study methods from the areas of statistics, epidemiology, and modeling
- Minimum of 3 years relevant experience in the pharmaceutical industry.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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<https://talentnetwork.novartis.com/network>

Division

International

Business Unit

Japan IMI

Location

Japan

Site

Tokyo

Company / Legal Entity

Novartis Pharma K.K.

Functional Area

Market Access

Job Type

Full Time

Employment Type

Regular

Shift Work

No

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