

# BPA Head

Job ID  
REQ-10003791  
Apr 24, 2024  
China

## Summary

Lead all BPA activities within a country, unit or function, a region or globally (depending on size) providing insightful and value-added analysis and decision support to the business leadership.

## About the Role

### Major accountabilities:

- Manage the execution of regional / global strategies for own part of the organization.
- Deliver core management reporting and financial planning processes to ensure the effective and timely delivery of insightful, recurring or ad-hoc financial information.
- Lead the development of detailed budget and financial forecasts for use in Global and Regional, country, Business Franchise (BF), and Business Unit (BU) planning.
- Design and maintain early warning systems for financial tracking, ensuring accurate advance warning for all financial results.
- Proactively drive performance and carry out value-added analyses on financial data: Sales trends, Functional Expenses, Other Income and Expenses, Management Cash Flow, Capital Investments, life time costs for projects, NPV etc. Support the organization's leadership team with financial analysis (including Risks and Opportunities analysis), cost analysis and control and drive corrective actions.
- Conduct value added analyses, e.g. Resource Allocation, Profitability analyses, Benchmarking to recommend short -and long-term targets and improvement areas.
- Oversee the management and development of teams of experienced BPA professionals -Manage the correct and timely implementation of BPA processes and policies and ensure adherence thereof, and lead or initiate key BPA projects.
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt -Distribution of marketing samples (where applicable)

### Key performance indicators:

- Deliver on financial targets (FTE, internal and external cost globally) -Increase and maintain forecast accuracy -Increase productivity and provide meaningful KPIs Quality and timeliness of data that enhances informative value of the content provided to Senior Management -Provide Finance partnering to a mid size P&L owner

### Minimum Requirements:

#### Work Experience:

- Functional Breadth.

- Financial Management.
- Global experience, Leading business partnering with P&L owner.
- Project Management.

#### **Skills:**

- Capital and Resources effective allocation.
- Change catalyst
- Critical thinking.
- Drive focus and prioritization
- Effective communications.
- Financial And Management.
- Leading effective high-performing team
- Managing Complexity
- Planning & Analysis.
- Process Optimization.
- Strategic thinking
- Stakeholders management
- Top management presentation
- Understanding markets and business drivers.

#### **Languages :**

- Mandarin
- English.

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Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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Division

Finance

Business Unit

Innovative Medicines

Location

China

Site

Shanghai (Shanghai)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

Audit & Finance

Job Type

Full time

Employment Type

Regular

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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