

Access and HEOR Lead

Job ID
REQ-10004957
Jun 20, 2024
Brazil

Summary

Novartis is among the world's leading pharmaceutical companies, always seeking to bring innovative products to patients quickly and effectively. As a global company, resources and learning opportunities at Novartis are also plentiful, involving both global and local cross-functional careers. As part of Novartis Brazil, you will have great opportunities to develop and impact the success of our business, contributing to the same purpose of reimagining medicine to improve and extend people's lives

About the Role

Work Model: Hybrid

Locality: São Paulo

Novartis is unable to offer relocation support for this role: please only apply if this location is accessible for you.

About the Role:

This role will work directly with the area: Value & Access

Key responsibilities:

- Be part of the brand core value team, working closely with PM and MA to co-create the brand strategy
- Lead an innovative access strategy for brands in collaboration with PAGs, Medical, Marketing, and Gov. Affairs.
- Influences and engages with healthcare professionals/payers to accelerate access and leverage outside-in perspective
- Identify main clinical and economic data GAPs for public and private incorporations and propose solutions in collaboration with the cross-functional team
- They prepare and present high-quality, impactful, national payer submissions (value dossier)
- Design and conduct methodologically thorough HE&OR studies and projects and take the HE&OR research from concept to publication
- Build brand value proposition and provide training analysis, tools, evidence, action and events to support and communicate the value propositions
- Develop patient brand access programs, managed entry agreements and outcome-based models according to access strategy.

Essential Requirements:

- Deep understanding of the most relevant market access stakeholders (payers, governmental bodies, industry associations, professional associations and other stakeholders);
- Understand decision processes of National HTA evaluations (CONITEC and ANS) as well as HMOs and Public local payers (State/Cities/Hospitals)
- Build trusted and strategic relationships with payers to co-create our value access approach and deep understanding of the Brazilian private market.
- .Knowledge of Health Economics/RWE;
- Strategic and Business Mindset
- Fluent in Portuguese and English.

Why Novartis: Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

You'll receive: competitive salary, annual bonus, life insurance, home office policy (home office 2x a week), retirement and wellbeing plans, flexible working arrangements, birthday day-off, parental leave, subsidized dining facilities, health insurance, employee recognition platform, Gympass, employee resource groups and virtual self-development tools.

If you want to learn more about our benefits, you can access the Novartis Life Handbook: <https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here: <https://talentnetwork.novartis.com/networ>

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Division

International

Business Unit

Innovative Medicines

Location

Brazil

Site

Santo Amaro

Company / Legal Entity

BR03 (FCRS = BR003) NOVARTIS BIOCIENTIAS S.A

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

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