

# Buyer Market Insights (temporary 1 year)

Job ID  
REQ-10016075  
Jul 17, 2024  
Mexico

## Summary

Ser responsable de una categoría en un país y ayudar en la implementación de la Estrategia de la Categoría y el Plan Anual de la Categoría, entregar proyectos e iniciativas y ejecutar el Desempeño del Proveedor y la Innovación; ayudar a los directivos de la Categoría con actividades diarias de gestión de la Categoría.

## About the Role

Main responsibilities:

- Analyzing specifications for optimization. Linking specification to customer value, challenging specification confidently. Conveying messages clearly and convincing stakeholders.
- Deriving game-changing strategies by defining clear category objectives, working with analytical data, business stakeholders and market expertise. Aligning strategies to measurable target and clearly conveying them to the organization.
- Understanding the respective category market levers, trends and main players as well as internal processes.
- Analyzing problems, considering and profiling alternatives; willingness to make timely, balanced recommendations and business decisions.
- Planning, organizing and managing projects taking into account priorities, resources, budgets, issues and constraints to achieve desired results; defining clear project scope and objectives; utilizing software and tools to plan, track and report status.
- Understanding the steps, methods and processes to manage supplier, covering supplier strategy, supplier collaboration, supplier development, supplier lifecycle management and supplier performance management.

Role Requirements:

- University/Advanced degree is required.
- Stakeholder management
- Procurement experience and contracting experience.

- Experience in navigating in global, matrix organizations and across geographies and cultures.
- Experience in sourcing processes (e.g. RFI/RFQ), negotiation strategies, project management, good communication and collaboration skills as well as market analysis capabilities to drive operational excellence.

Why Novartis:

Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here:

[https://www.novartis.com/about/strategy/people and culture](https://www.novartis.com/about/strategy/people-and-culture)

Join our Novartis Network:

If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

Division

Operations

Business Unit

CTS

Location

Mexico

Site

INSURGENTES

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area

Procurement

Job Type

Full time

Employment Type

Regular

Shift Work

No

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**Ajustes de accesibilidad**

Novartis tiene el compromiso de trabajar y proporcionar adaptaciones razonables para personas con discapacidad. Si, debido a una condición médica o discapacidad, necesita una adaptación razonable para cualquier parte del proceso de contratación, o para desempeñar las funciones esenciales de un puesto, envíe un correo electrónico a [tas.mexico@novartis.com](mailto:tas.mexico@novartis.com) y permítanos conocer la naturaleza de su solicitud y su información de contacto. Incluya el número de posición en su mensaje.

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### **List of links present in page**

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. [https://novartis.wd3.myworkdayjobs.com/es/Novartis\\_Careers/job/INSURGENTES/Buyer-Market-Insights--temporal-1-ao-\\_REQ-10016075](https://novartis.wd3.myworkdayjobs.com/es/Novartis_Careers/job/INSURGENTES/Buyer-Market-Insights--temporal-1-ao-_REQ-10016075)
4. <mailto:tas.mexico@novartis.com>
5. [https://novartis.wd3.myworkdayjobs.com/es/Novartis\\_Careers/job/INSURGENTES/Buyer-Market-Insights--temporal-1-ao-\\_REQ-10016075](https://novartis.wd3.myworkdayjobs.com/es/Novartis_Careers/job/INSURGENTES/Buyer-Market-Insights--temporal-1-ao-_REQ-10016075)