

# Medical Engagement Lead

Job ID  
REQ-10016601  
Jul 31, 2024  
Slovenia

## Summary

Medical Engagement Lead (m/f/d) in Medical department in Novartis Our role in Novartis is to ensure that our medicines reach every person who can benefit from them. Together, we reached more than 200 million patients in 2023 and we have the potential to impact the health of 7 billion people. We owe it to patients to be at our best and continue to aim higher and further. At Novartis, development drives growth and success for both individuals and the organization. We want everyone to be inspired by our purpose, curious about new ideas, and accountable for delivering our strategy.

## About the Role

### Medical Engagement Lead

Focus on optimizing patient access and outcomes by providing up-to-date compound and disease area medical expertise, acting as a key expert in the relevant therapeutic area assigned, and leading across functions to address external and internal stakeholder needs. Shapes and implements the Local and Global Therapeutic Area strategy through innovative integrated evidence generation, engagement on scientific results with internal and external stakeholders, and co-creation with healthcare systems and the scientific community. Co-design clinical development launch and life cycle management of the drug in close collaboration with Country, Regional, and Global team members. Ensure that the best interest of patients and those who care for them are identified and met.

Is responsible for scientifically engaging, collaborating, and aligning with a broad range of external stakeholders to co-create value, address identified patient needs and ultimately change the practice of medicine for better patient access and outcomes. Leverages the right evidence at the right time during their engagements and identify insights and opportunities that impact and inform the Integrated Product Strategy, Integrated Evidence Generation Plans, launch excellence roadmap, Patient Journey, and medical strategies.

### Your key responsibilities:

- Engage with external stakeholders to identify medical unmet needs, evidence gaps and gain insights to shape Novartis local/global strategy
- Establish and maintain peer to peer relationships with Medical Experts (MEs) and Key Opinion Leaders
- Support the medical community with up-to-date scientific data, robust disease expertise and Novartis products, innovative platforms and technologies' information
- Engage in early local research to identify key unmet needs and opportunities to help improve patient access and outcomes and support seamless launch, with optimized access and adherence for patients

- Support and contribute to innovative partnership models for shared ownership in transforming clinical practice
- Prepares and supports the early development products, launch and commercialization of products through scientific data dissemination, education of the scientific community and clinical trials' support
- Organize and implement medical activities (scientific events/ advisory board meetings/ scientific projects) for healthcare professionals
- Respond to medical and scientific queries
- Provide medical support and trainings to Novartis colleagues
- Strongly Collaborate in cross-functional teams

We are committed to building an outstanding, inclusive work environment and diverse teams representative for the patients and communities we serve.

**What you will bring to the role:**

- MD, MPharm or Masters/PhD in life sciences
- Minimum 3 year of experience in health care system / pharmaceutical industry preferably in Medical Affairs at similar position
- Excellent communication, interpersonal, and influencing skills, with the ability to communicate effectively to a variety of audiences.
- Strong medical and scientific knowledge and agility to transverse the diseases' arena
- Knowledge of the local medical, regulatory and market access environment
- Ability to develop collaborative partnerships in Healthcare community
- Strong business acumen
- Fluent in English and Slovene language

**You'll receive:**

Work in highly passionate, curious cross-functional team, aspired to reimagine medicine for patients benefits every day

Inspiring work with leading innovative medicines and platforms in close collaboration with all key Healthcare system stakeholder in designated therapy area

Competitive salary

Bonus eligibility

Employee Recognition Scheme

Pension scheme

Expanded program for the promotion of well-being

Employment at family friendly enterprise

Extended learning and development opportunities

**Job location:** Slovenia.

**We offer temporary full-time employment until Jan 2026, with 6 months of probation period.**

You are kindly invited to submit your application in English language, including CV by Aug 10, 2024.

### **Why Novartis?**

We believe our potential can thrive and grow in an unbossed culture underpinned by integrity, curiosity and flexibility. And we can reinvent what's possible, when we collaborate with courage to aggressively and ambitiously tackle the world's toughest medical challenges. Because the greatest risk in life, is the risk of never trying!

Are you inspired enough to join our team and develop your career with Novartis team?

### **Vodja medicinskih zadev za terapevtsko področje (m/ž/d) v medicinskem oddelku v Novartisu**

Naše poslanstvo v podjetju Novartis je zagotoviti, da naša zdravila dosežejo vsakega posameznika, ki mu lahko pomagajo. Skupaj smo v letu 2023 dosegli več kot 200 milijonov bolnikov in vplivali na zdravje 7 milijard ljudi po vsem svetu. Da smo najboljši v tem kar delamo, je naša zaveza bolnikom, zato nenehno ciljamo višje in naprej.

Pri Novartisu nenehni razvoj poganja rast in uspeh tako posameznikov kot organizacije. Želimo si, da vsakega izmed nas navdihuje naše poslanstvo, smo radovedni in znatiželjni ter odgovorni za izvajanje naše strategije. Razvoj in izdelava naslednjih generacij prebojnih zdravil, ki temeljijo na inovativni znanosti, je resničen privilegij in velika odgovornost.

Pridružite se naši ekipi in sodelujte pri poslanstvu naše organizacije.

### **Kot Vodja medicinskih zadev se boste:**

Osredotočali na aktivnosti za optimizacijo dostopa bolnikov do zdravljenja in izzidov zdravljenja z zagotavljanjem najnovejšega medicinskega strokovnega znanja na področju zdravil in bolezni, Delovali kot ključni strokovnjak na ustreznem dodeljenem terapevtskem področju, in vodili vse funkcije za obravnavanje zunanjih in notranjih potreb zainteresiranih strani.

Oblikovali in izvajali strategijo lokalnega in globalnega terapevtskega področja z inovativnim integriranim pridobivanjem dokazov, vključevanjem znanstvenih rezultatov ter soustvarjanjem priložnosti za izboljšanje zdravstvenega sistema v sodelovanju znanstveno in strokovno skupnostjo.

Sooblikovali klinični razvoj in upravljanje življenjskega cikla zdravila v tesnem sodelovanju s drugimi sodelavci v organizaciji, regijo in korporativnimi funkcijami.

Zagotavljali, da so najboljši interesi bolnikov in tistih, ki skrbijo zanje, prepoznani in izpolnjeni.

Odgovorni boste za znanstvenem doprinos, sodelovanje in usklajevanje s širokim naborom zunanjih deležnikov za soustvarjanje vrednosti in obravnavo neizpolnjenih potreb bolnikov ter s tem spreminjanje medicinske prakse z namenom omogočanja boljšega dostopa bolnikov do zdravljenja in boljših izzidov zdravljenja. Vodja medicinskih zadev za terapevtsko področje v okviru svojih dejavnosti ob pravem času uporabili prave dokaze ter opredeli vpogleda in priložnosti, ki vplivajo na integrirano strategijo zdravila,

integrirane načrte zbiranja dokazov, načrte za zagotovitev odličnosti ob dajanju zdravil na trg, klinične poti bolnika in medicinske strategije. Vodja medicinskih zadev tudi prispeva k inovativnim partnerstvom in izvaja ustrezne strategije na področju terapevtskega področja.

### **Vaše ključne odgovornosti:**

- Sodelovanje z zunanjimi deležniki v zdravstvu pri prepoznavanju neizpoljenih zdravstvenih potreb bolnikov in vrzeli v znanstvenih dokazih. Pridobivanje uvidov o zadevnem terapevtskem področju za potrebe oblikovanja lokalne/globalne strategije Novartisa
- Vzpostavljane in vzdrževanje sodelovanja s ključnimi zdravstvenimi delavci, medicinskimi eksperti in drugimi udeleženci v zdravstvu
- Podpora medicinski stroki z najnovjšimi zdravstvenimi informacijami, obsežnim strokovnim znanjem o boleznih in informacijami o Novartisovih zdravilih
- Priprava in podpora v zgodnjem razvoju za prepoznavanje ključnih vrzeli in priložnosti za izboljšanje dostopa in izidov za paciente
- Podpora pri lansiranju in trženju zdravil s širjenjem znanstvenih podatkov, izobraževanjem znanstvene skupnosti in tesno sodelovanje z multidisciplinarnimi ekipami
- Organizacija in izvajanje medicinskih aktivnosti (znanstveni dogodki / sestanki svetovalnih odborov / znanstveni projekti) za zdravstvene delavce
- Podpora in prispevanje k inovativnim partnerstvom z deljenjem znanstvenih podatkov, izobraževanjem deležnikov in podporo oddelku za klinične raziskave
- Posredovanje informacij na strokovno-znanstvena vprašanja.
- Zagotavljanje podpore s strokovnega področja in izvedba izobraževanj za Novartisove sodelavce.
- Tesno sodelovanje v večfunkcijskih skupinah

Zavezani smo k izgradnji izjemnega, vključujočega delovnega okolja in raznolikih ekip, ki predstavljajo bolnike in skupnosti, ki jim služimo

### **Vaš doprinos k delovnem mestu:**

- Zaključen univerzitetni študij medicine, farmacije ali magisterij oziroma doktorat s področja naravoslovnih ved.
- Minimalno 3 leta izkušenj s področja zdravstva, farmacevtske industrije ali ustreznega raziskovalnega področja (zaželeno na področju medicinskih zadev na podobnem delovnem mestu).
- Odlične komunikacijske veščine.
- Dobro poznavanje medicinskih in znanstvene osnov ter sposobnost prehajanja med različnimi terapevtskimi področji
- Poznavanja lokalnega regulatornega področja ter dostopnosti zdravil na tržišče.
- Sposobnost razvijanja partnerstev v zdravstveni skupnosti.
- Močna poslovna usmerjenost, vključno z inovativnim, k rešitvam usmerjenim in kritičnim razmišljanjem ter

osredotočenostjo na dosego ciljev.

- Zaželena izkušnja na področju inovativnega raziskovanja, načrtovanja ali pisanja medicinskih besedil.
- Tekoče izražanje v angleškem in slovenskem jeziku.

### **Kaj nudimo:**

Priložnost za delo v motiviranem, inovativnem timu, ki stremi k temu, da s svojim delom vsak dan sovpliva na razvoj medicine

Delo z inovativnimi naprednimi terapijami in prebojnimi tehnologijami,

Konkurenčen plačni paket, fleksibilen način dela, ki vključuje delo na terenu, pokojninsko shemo, shemo nagrajevanja in priznanja dosežkov, razširjeni program promocije zdravja na področju telesnega, duševnega in družbenega počutja (Polni življenje), delo v družini prijaznem okolju ter dogodke, neomejene priložnosti za učenje in razvoj.

**Kraj delovnega mesta:** Slovenija.

Ponujamo začasno zaposlitev s polnim delovnim časom do januarja 2026, s 6 meseci poskusne dobe.

Vljudno vabljeni, da svojo prijavo v angleškem jeziku, vključno z življenjepisom, oddate do 10. avgusta 2024.

### **Zakaj Novartis?**

Naše poslanstvo je soustvarjati medicino za izboljšanje in podaljševanje življenja ljudi, naša vizija pa je postati najbolj cenjeno in zaupanja vredno farmacevtsko podjetje na svetu. Kako lahko to dosežemo? S pomočjo naših ljudi. Prav naši sodelavci nas vsak dan spodbujajo, da dosežemo svoje ambicije. Postanite del našega poslanstva in se nam pridružite! Več na spodnji povezavi: <https://www.novartis.com/about/strategy/people-and-culture>

### **Predani smo raznolikosti in vključenosti**

Novartis si prizadeva ustvariti izjemno, vključujoče delovno okolje in oblikovanje raznolikih timov, saj ti predstavljajo naše bolnike in skupnosti, ki jih oskrbujemo.

**Pridružite se naši mreži Novartis:** V kolikor se ne prepoznate v zgornjem opisu delovnega mesta, vas vabimo, da se vpišete na spodnji povezavi v Novartisovo bazo talentov saj lahko tako vašo vlogo upoštevamo za podobne pozicije v prihodnosti: <https://talentnetwork.novartis.com/network>

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

International  
Business Unit  
Innovative Medicines  
Location  
Slovenia  
Site  
Ljubljana  
Company / Legal Entity  
SIA0 (FCRS = CH024) Novartis Pharma Services  
Functional Area  
Research & Development  
Job Type  
Full time  
Employment Type  
Temporary (Fixed Term)  
Shift Work  
No  
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## Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to [diversity.inclusion\\_slo@novartis.com](mailto:diversity.inclusion_slo@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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