

# Global Procurement Category Manager, Chemicals

Job ID  
REQ-10017301  
Jul 29, 2024  
Czech Republic

## Summary

NOTE: this role can be based out of Prague, Warsaw, Hyderabad or Insurgentes (Mexico)

As a Global Category Manager-Chemicals, you'll be part of a Global Procurement team in the global chemicals Agencies Category.

You will lead the category globally with all strategic aspects within the category across divisions in Novartis on a global level.

## About the Role

### Major accountabilities:

- Responsible for Global category management (~\$100M under scope) in the area of CHEMICALS, for all Divisions across Novartis, ensuring delivery of measurable value through alignment of business requirements, strategic sourcing expertise, supplier market intelligence, financial productivity and mitigation of risk and development of Global Strategy, Governance and constant improvement and innovation initiatives.
- Translates global divisional category strategy into global, divisional, subcategory strategy implementation.
- Lead the implementation of sourcing plans for the category and deliver category savings targets following engagement in the target setting process.
- Provide input into the overall Category strategy about segmentation and identification of key supplier relationships, and lead business planning activities and ensure these projects are staffed and executed on a timely basis in line with the targeted goals.
- Manage strategic category supplier relationships, and implement consistent key performance indicators for the category, ensuring that any supplier performance risks and issues are resolved on a timely basis to end user satisfaction.
- Collect supplier information and feedback from Divisions, countries, Category teams and Business Partners and deliver Procurement Balanced Scorecard metrics for the category.
- Create, apply, complete and reviews major contracts for the category, and ensure that negotiated contracts are clearly communicated for the category area and that they are consistently applied.
- Support the implementation of category related Procurement tools and processes.

### Minimum Requirements:

- Critical Negotiations.
- Cross Cultural Experience.
- Project Management.
- Operations Management and Execution.

**Skills:**

- Effective Communication.
- Finance Management.
- Internal And External Customer Needs Analysis & Satisfaction Studies.
- Managing Resources.
- Negotiating.

**Languages :**

- English.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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Division

Operations

Business Unit

CTS

Location

Czech Republic

Site

Prague

Company / Legal Entity

CZ02 (FCRS = CZ002) Novartis s.r.o

Alternative Location 1

Hyderabad (Office), India

Alternative Location 2

INSURGENTES, Mexico

Alternative Location 3

Warsaw, Poland

Functional Area

Procurement

Job Type

Full time

Employment Type

Regular

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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