

# **Customer Experience and Omnichannel Manager**

Job ID REQ-10023033 Dec 03, 2024 Mexico

# **Summary**

Location: Mexico City, #LI-Hybrid

#### About the role:

Design and lead the customer experience and engagement strategy aligned to business objectives with a strong focus on customer needs.

#### **About the Role**

### Key responsibilities:

- Build omnichannel strategies that effectively supports product strategies
- Lead channel strategy ensuring channel orchestration
- Bring new digital solutions that enhance customer experience
- Enable strategic collaboration across customer facing teams to integrate omnichannel marketing into the strategic planning process
- Measure campaigns and overall digital strategies to provide overall direction for enhancing CX and achieving business objectives

#### **Essential requirements:**

- 5-7+ years of broad commercial experience (including social media and digital marketing experience) brand management and/or related head office roles
- Solid understanding of the online or interactive vehicles available to Mexican marketers and social media landscape (channels and strategy)
- Ability to evaluate and import new/untested/innovative digital models & social media tactics in key priority areas
- Strong project management skills with demonstrated track record and ability to formulate ROI
- Excellent communication (written and verbal), as well as selling, presentation and strategic thinking skills
- Ability to lead and forge external, internal and international partnerships to leverage resources and expertise
- Strong Analytical skill and data driven thinking with solid knowledge on websites analytics tools (e.g. Google Analytics)
- Understanding of the online regulatory framework for pharmaceutical marketing (desirable)

#### Benefits and rewards

Read our handbook to learn about all the ways we'll help you thrive personally and professionally:

https://www.novartis.com/careers/benefits-rewards

# **Commitment to Diversity and Inclusion**

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <a href="https://www.novartis.com/about/strategy/people-and-culture">https://www.novartis.com/about/strategy/people-and-culture</a>

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Division

International

**Business Unit** 

Innovative Medicines

Location

Mexico

Site

**INSURGENTES** 

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area

Marketing

Job Type

Full time

**Employment Type** 

Regular

Shift Work

Nο

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# Ajustes de accesibilidad

Novartis tiene el compromiso de trabajar y proporcionar adaptaciones razonables para personas con discapacidad. Si, debido a una condición médica o discapacidad, necesita una adaptación razonable para cualquier parte del proceso de contratación, o para des empeñar las funciones esenciales de un puesto, envíe un correo electrónico a <a href="mailto:tas.mexico@novartis.com">tas.mexico@novartis.com</a> y permítanos conocer la naturaleza de su solicitud y su información de contacto. Incluya el número de posición en su mensaje.

Job ID

REQ-10023033

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