

# RA Head India

Job ID  
REQ-10025796  
Dec 31, 2024  
India

## Summary

Functional management of India, ensuring development and registration milestones of global and regional projects/brands are met, and functional excellence including compliance is achieved. Develop registration strategies including lifecycle management for India. Drives translation of regulatory policy into tangible regulatory strategies, including management of external stakeholders like DCGI/ State FDA office. In collaboration with RA Sub-Region Head, drive collaborative, enterprise thinking and support evolving RA GDD model for India.

## About the Role

### Major activities

- Design strategic vision for the RA India and ensures its successful execution
- Manages RA CO India budget in line with set targets
- Product Registration and key life cycle management activities
  - Sets up product development and registration objectives in alignment with RA Sub-Region Head, RA MOW Head New Product Planning, Regional Commercial team objectives and in close partnership with the local LT (Leadership team).
  - Accountable for setting optimal regulatory strategy and driving the execution of the strategy in India of responsibility during product development and registration phase.
  - Ensures optimal use of regulatory strategic opportunities to ensure acceleration of priority products during filing and registration, including innovative filings approach such as local trial waiver, without CPP, in parallel to reference countries fillings, local testing waiver, product advocacy activities, etc
  - Directs the team for optimal and quality presentation of regulatory documentation to be presented to the Health Authorities such as DCGI and State FDA.
  - Participates in Launch Readiness Reviews and provides strategic regulatory input for India business as required.
  - Partnering with RA Sub-Region Head, and RA MOW Head of New Product Planning to ensure development and registration milestones of global, CO and regional projects/brands are met.
- **Functional Excellence**
  - Drives functional expertise and is accountable for the implementation of RA functional excellence activities in India in line with regional and global RA guidance/strategy.
  - Accountable for the implementation of compliance activities and associated processes for the entire Novartis portfolio. Provide strategic guidance and drive/support.
  - Ensures in alignment with RA Sub-Head Region appropriate level of RA resources in India.
  - Sets up and implements optimal systems/collaborations for the exchange of best practice(s) across including with other Novartis divisions / offices as appropriate, working in close partnership with the other RA GDD Country Heads

## • External focus

- Ensuring successful Health Authority meetings at all levels- SEC meeting, Technical meeting, Individual project negotiation meeting
- Establishes and maintains strong relationships with key Health Authority decision makers, directs cross-Franchise regional advocacy efforts in partnership with internal Novartis advocacy / policy groups.
- Takes India leadership role to develop and support contacts with industry associations such as OPPI, ISCR, IFPMA and other forums to ensure Novartis priorities are supported.
- Translates regulatory intelligence in India into tangible regulatory strategy for Novartis portfolio in collaboration with regional/global RA policy roles.
- Shapes regulatory environment by active participation at relevant HA meetings including influencing and negotiations in alignment RA GDD Sub-Regional Head and Global Development Strategy and local Govt Affairs colleagues.
- Drives portfolio advocacy with key authorities such as Ministry of Health, ICMR, DCGI, DoP etc in partnership with RA GDD Sub-Region Head, RA MOW Head New Product Planning and Regional/global policy team and local Govt affairs team.
- Represents Novartis on important Industry associations such as OPPI/ ISCR/ IFPMA/ FICCI and relevant external forums to leverage and influence regulatory guidelines and standards for the entire Novartis portfolio.

## • People

- Assesses, in alignment with RA Sub-Region Head, appropriate level of RA resources in India.
- Drives effective hiring, functional development and training of associates in line with Regional and Global RA vision and Country Leadership policies.
- Responsible for assessment of associates during the P&O process (e.g. EVOLVE check-in and Team Retro meetings as operational manager, participation in Country Leadership and regional RA OTR reviews) in close collaboration with the RA P&O Business Partner.

## Key Performance Indicators

- Recognized by internal stakeholders as competent and reliable partner in driving India regulatory strategy and represents RA at country Leadership Team.
- Number of achieved standard and stretch registration milestones/deliverables.
- Time to market of new launches with competitive labeling.
- Completeness/accuracy of India Requirements list at all times and timely communication of regulatory environment changes in assigned countries to respective global stakeholders.
- Successful people development (within the RA GDD organization and beyond).
- Proof of implementation and sustainability of RA functional excellence across Novartis portfolio of assigned countries.
- Proof of implementation and impact of regulatory and commercial intelligence within India.
- Achievement of Regulatory compliance deliverables as per global targets within India.
- Timely, accurate and proactive regulatory related communication of general or project-specific items to local/regional key stakeholders as appropriate.

Education (minimum/desirable): Master in Life Sciences degree. PhD or Higher Degree or equivalent experience desirable

Languages: Fluent in English (mandatory)

Experience / Professional Requirement: • Minimum 15 years experience in drug development and registration

- Proven track record of successful HA negotiations
- Ability to work in a cross-functional, cross- country environment and across Novartis products. .

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

Development

Business Unit

Sandoz

Location

India

Site

Mumbai (Head Office)

Company / Legal Entity

IN01 (FCRS = IN001) Novartis India Limited

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

## **Accessibility and accommodation**

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to [diversityandincl.india@novartis.com](mailto:diversityandincl.india@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Job ID

REQ-10025796

## RA Head India

[Apply to Job](#)

---

**Source URL:** <https://www.adacap.com/careers/career-search/job/details/req-10025796-ra-head-india>

### List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Mumbai-Head-Office/RA-Head-India\\_REQ-10025796](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Mumbai-Head-Office/RA-Head-India_REQ-10025796)
5. <mailto:diversityandincl.india@novartis.com>
6. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Mumbai-Head-Office/RA-Head-India\\_REQ-10025796](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Mumbai-Head-Office/RA-Head-India_REQ-10025796)