

# Head, Application & Data Products

Job ID  
REQ-10028453  
Nov 13, 2024  
USA

## Summary

The location for this role will be East Hanover, NJ.

## About the Role

The Head of Application and US Data Product Management is responsible for overseeing the suite of applications and data products that IDS owns/manages, including third-party vendors.

This leader will build and lead a team of product owners to manage products and UX interfaces across the full lifecycle, including the innovation phase. This leader will establish and operate an integrated and coordinated roadmap across all commercial and field tech platforms. The leader will also oversee the design and development of new products and support existing products such as Analytics Workbench. This role will lead the development of the one to three-year Insights & Decision Science (IDS) application and product strategy & roadmap with cross-functional leadership teams. Will also lead a team of leaders responsible for having a pulse on marketplace trends and executing key proof of concepts on next-generation, innovative service models or data/technology platforms that could be scaled if proven successful.

This leader must demonstrate deep technical expertise, the ability to address business challenges through technical solutions, and the ability to lead multiple teams across a diverse ecosystem of applications and data products.

## Major Accountabilities

- Build & lead team that will own and manage existing application & data products, as well as oversee the planning, development, and execution of the roadmap for new products
- Partner with Novartis associates to continuously improve on the suite of IDS application and data products
- Organize and lead cross-functional product teams across the full product lifecycle
- Develop skillsets of product teams, including identifying new opportunities for IDS to "productize" services
- Monitor, analyze and report on product performance and proactively seek customer (IDS end user & enterprise) feedback to steer product enhancements or new developments
- Work with IDS leadership team and other partners to prioritize product evolution and align on new

products to develop

- Implement and maintain industry best practices for data management and application product management

The pay range for this position at commencement of employment is expected to be between \$284,000.00 and \$426,000.00 a year; however, while salary ranges are effective from 1/1/24 through 12/31/24, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an "at-will position" and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

**What you will bring to this role:**

**Education** (minimum/desirable):

Bachelor's degree in related field is required; Master of Science and/or MBA preferred

- 15+ years of experience (across pharma/life sciences) in product development
- Deep understanding of core aspects of the business strategy and operations in the US with demonstrated proficiency in at least 2 commercial domains (e.g. General Management, Marketing, Sales, Sales Operations/Training, Patient Support, Medical, Market Access)
- Fluency in key domains of application & data products and translation of business needs into technical requirements.
- Must demonstrate deep technical expertise, the ability to address business challenges through technical solutions, and the ability to lead multiple teams across a diverse ecosystem of applications and data products
- Learning agility is a must
- Strong communicator with excellent interpersonal skills and team orientation
- Ability to work in a dynamic, fast-paced, multi-functional team environment
- Strong organization skills, detail-oriented and customer-focused

**Why Novartis:**

Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

## **You'll Receive:**

You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook.

<https://www.novartis.com/careers/benefits-rewards>

**Commitment to Diversity & Inclusion:** Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

**Join our Novartis Network:** If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

## **EEO Statement:**

The Novartis Group of Companies are Equal Opportunity Employers who are focused on building and advancing a culture of inclusion that values and celebrates individual differences, uniqueness, backgrounds and perspectives. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status. We are committed to fostering a diverse and inclusive workplace that reflects the world around us and connects us to the patients, customers and communities we serve.

## **Accessibility & Reasonable Accommodations**

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Division

US

Business Unit

Innovative Medicines

Location

USA

Site

East Hanover

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

Marketing

Job Type

Full time

Employment Type

Regular

Shift Work

No

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