

# Director Established Medicines NOCC Team Lead

Job ID  
REQ-10031784  
Dec 11, 2024  
India

## Summary

The Director and Established Medicines NOCC Team Lead will lead a team that provides support to the US Established Medicines function. This team will advise on the development, implementation, and measurement of integrated product plans for the US Established Medicines Portfolio. This individual will have a particular focus on Vioice as well as manage the rest of the team who will focus on other parts of the portfolio. The Established Medicines NOCC Team Lead will provide recommendations to the US Established Medicines function to support key decision making for maximizing the impact of Vioice. This will be done in consultation with various teams and functions, including: Marketing, Sales, Novartis Patient Support, Market Access, Managed Markets and Medical about their respective strategies, plans and proposed resourcing.

## About the Role

### Director Established Medicines NOCC Team Lead

### Location – Hyderabad #LI Hybrid

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#### Key Responsibilities:

- This role will advise on the management of the Vioice P&L, under the leadership and decision-making authority of the US Established Medicines function, and in partnership with functional heads to maximize impact for the business.
- Define critical and specific integrated priorities and key impact measures for Vioice in consultation with the cross-functional product strategy team under the leadership and decision-making authority of the US Established Medicines function.
- Develop, measure and recommend actions on KPIs related to the Vioice product plans
- Advise the US Established Medicines team on the management of the Vioice P&L (including cross-

functional resource allocation) while enabling partner functions to manage day-to-day resource management.

- Integrate key insights and data in partnership with functional heads to advise on product plans in service of higher impact for our medicines.
- Establish and coordinate management of KPI's across all functions accountable for the integrated product plan.
- Appropriately partner with functional heads to advise on trade-off decisions.
- Talent development, retention and growth and culture custodianship. Interact with Global & International teams where necessary to ensure effective ways of working.

### **Commitment to Diversity & Inclusion: :**

We are committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

### **Essential Requirements:**

- 12 +Years in pharmaceutical, biotech, healthcare, or healthcare consulting industry inclusive of at least 2 different types of cross-functional roles/experience including: Insights / Analytics / Market Research, Strategy / General Management / Portfolio Management, Marketing, Sales, Market Access.
- US Market Experience.
- Education: Bachelor's Degree is required in relevant area, MBA preferred
- Strong ability to simplify complex concepts & strategies and “tell a story” orally and in writing.
- 2+ years of responsibility for large budget management inclusive of owning key product trade-off decisions.
- Experience of a range of product lifecycle stages (across launch, growth and mature phases)

### **Desirable Requirements:**

- Strong influencing skills, and the ability to exercise tact and diplomacy in stressful situations.
- Ability to manage multiple priorities and a heavy workload.

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You'll receive: You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook. <https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion:

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Division

Finance

Business Unit

Innovative Medicines

Location

India

Site

Hyderabad (Office)

Company / Legal Entity

IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area

Marketing

Job Type

Full time

Employment Type

Regular

Shift Work

No

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