

# Hematology MSL

Job ID  
REQ-10033161  
Dec 20, 2024  
Mexico

## Summary

~ Liderar el compromiso científico con sus expertos médicos. Implementar estrategias clínicas y educativas y responder a consultas médicas no solicitadas.

## About the Role

### Key Responsibilities

- Ensure appropriate identification/association of MEs/Key Accounts including finding opportunities to engage MEs when a medical need is identified, to provide support.
- Develop ME engagement plans to optimally prioritize. and engage strategically to the MEs in line with the country's strategy.
- Respond to unsolicited ME information requests.
- Inform and form the medical strategy by taking impactful knowledge of MEs Assist Novartis clinical research programs, optimize trial execution, and provide scientific informative support to study potential and actual sites in collaboration with clinical operations.
- Facilitate the process of Trials Initiated by Investig. (IIT) at the request of an investigator.
- Serve as a medical resource. for the area of disease and training. in compounds/products for colleagues in the field matrix
- Notification of technical complaints/adverse events/special case scenarios related to Novartis products within 24 hours of receipt.

### Essential Requirements

- University degree in life science is mandatory, physician (MD) is desirable
- Proven experience in similar roles, preferably working in the pharmaceutical industry with Hematology products
- Proficient in English & Spanish
- Cross-functional collaboration
- Strategic mindset / agile learning / strong communication skills
- Availability to do up to 90% of field work

### Benefits and rewards

Read our handbook to learn about all the ways we'll help you thrive personally and professionally:

<https://www.novartis.com/careers/benefits-rewards>

### Commitment to Diversity and Inclusion

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Innovative Medicines

Location

Mexico

Site

INSURGENTES

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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## Ajustes de accesibilidad

Novartis tiene el compromiso de trabajar y proporcionar adaptaciones razonables para personas con discapacidad. Si, debido a una condición médica o discapacidad, necesita una adaptación razonable para cualquier parte del proceso de contratación, o para desempeñar las funciones esenciales de un puesto, envíe un correo electrónico a [tas.mexico@novartis.com](mailto:tas.mexico@novartis.com) y permítanos conocer la naturaleza de su solicitud y su información de contacto. Incluya el número de posición en su mensaje.

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