

# Field Medical Head

Job ID  
REQ-10034493  
Dec 19, 2024  
Brazil

## Summary

Lead scientific engagement with their Medical Experts. Implement clinical and educational strategies and respond to unsolicited medical inquiries. Lead field medical activities collaborating with cross-functional teams and mentoring other Field Medical associates.

## About the Role

### Key responsibilities:

- Lead FML Team in launch preparations, and execution, aiming for excellence in medical expert engagement, medical education and data generation
- Ensure appropriate identification/mapping of MEs/ Key Accounts, including opportunities to involve MEs when a specific medical need is identified to provide support.
- Develop/execute ME engagement plans to effectively prioritize and strategically engage MEs aligned with country strategy.
- Respond to unsolicited requests for information from MEs
- Support Novartis clinical research programs, optimize trial execution and provide scientific educational support to study sites in collaboration with clinical operations.
- Facilitate Investigator Initiated Trial (IIT) process upon investigator's request
- Provide expert disease area/ product training, serve as a medical resource to field colleagues, and actively coach/mentor others.

### Essential Requirements:

- Strong academic background in healthcare, such as a Master's or PhD.
- Extensive knowledge and expertise in the onco-hematology area.
- Previous experience guiding cross-function teams and pre-launch strategies.
- Previous experiences with new molecular launches and in-depth knowledge of the Brazilian healthcare system.
- Fluent in English and Portuguese

Why Novartis: Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

You'll receive: Competitive salary, annual bonus, life insurance, home office policy (home office 2x a week), retirement and wellbeing plans, flexible working arrangements, birthday day-off, parental leave, subsidized

dining facilities, health insurance, employee recognition platform, Gympass, employee resource groups and virtual self-development tools.

If you want to learn more about our benefits, you can access the Novartis Life Handbook:

<https://www.novartis.com/careers/benefits-rewards>

**Commitment to Diversity and Inclusion:** Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

**Join our Novartis Network:** If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Careers:

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Novartis is unable to offer relocation support for this role: please only apply if this location is accessible for you.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Innovative Medicines

Location

Brazil

Site

Santo Amaro

Company / Legal Entity

BR03 (FCRS = BR003) NOVARTIS BIOCIENTIAS S.A

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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