

# Medical Science Liaison

Job ID  
REQ-10036490  
Jan 23, 2025  
United Kingdom

## Summary

Location: Field based  
Territory: South Wales, Cardiff, Bristol, Plymouth, Exeter

The MSL is a field-based, non-promotional Medical Affairs role responsible for scientifically engaging, collaborating, and aligning with a broad range of external stakeholders to identify and address patient and healthcare system needs in order to evolve clinical practice for better patient access and outcomes. They gather and leverage meaningful insights during their interactions to align with health care professional (HCP) needs and identify intelligence and opportunities that impact and inform the strategies and tactical planning. The MSL also contributes to the co-creation of innovative external partnerships that bring holistic solutions to address key challenges within our healthcare system. They act as a strategic scientific partner and collaborate with other matrix colleagues (e.g. Commercial, Market Access, HEOR, clinical research colleagues) to evolve and expand our development portfolio and clinical trial footprint, maximize the lifecycle of our products, and drive equity of access to our medicines to improve patient outcomes.

This position is reporting to the Field Medical Leader.

## About the Role

### Your Key Responsibilities:

Your responsibilities include, but not limited to:

- Through scientific exchange establish, develop, maintain and personalize long term professional partnerships with a broad range of external stakeholders including, but not limited to, medical experts, non-medical prescribers, other multi-disciplinary healthcare professionals, investigators, researchers, pharmacists, nurses, pathologists and clinical scientists, payers, service managers in key hospitals, institutions and organizations.
- Communicate and leverage the right evidence to the most relevant stakeholders at the appropriate time via a preferred channel, enabling stakeholders to make informed decisions. Harness relationships and networks to generate deep insight into customer needs, translating key insights in the healthcare environment and disease area into national and territory-specific opportunities.
- With primary focus being face-to-face and virtual engagement, adopt and leverage digital channels for a broader, effective, personalized reach and impact, in addition to leading high level impactful scientific events, exchanges and medical education.
- Partner with healthcare systems to identify external medical intelligence, data and service gaps, data generation opportunities (including RWE and implementation science, precision medicine/diagnostics), and key unmet needs and opportunities to inform strategies and tactical planning, evidence generation

planning and launch excellence planning to ultimately to improve patient outcomes.

- In collaboration with clinical research colleagues, support Novartis clinical trial process, including, but not limited to, research site recommendations, assistance in managing Investigator relationships, providing medical expertise when required. Support the development and evolution of our clinical development pipeline by identifying and tracking potential research opportunities (e.g. non-interventional studies, investigator-initiated trials).
- Respond to unsolicited requests for information from stakeholders by sharing appropriate data regarding marketed and pipeline compounds in a timely, compliant, and stakeholder-focused manner. Ensure appropriate identification and mapping of external stakeholders relevant to established strategies, and in collaboration with other Novartis colleagues. Able to create and utilize flexible and tailored Medical Expert Engagement Plans (MEEPs) to meet the changing needs of external stakeholders.
- Utilize knowledge of assigned therapeutic area and Novartis compounds to serve as the Medical, Clinical and Scientific expert to internal stakeholders. Drive their personal and professional development.
- Manage administrative responsibilities in a timely manner (customer relationship management tool, compliance training and other modules, expense reporting, etc.). Promote, keep up to date with, and adhere to Ethics and Compliance Professional Practices Policy (P3), ABPI Code of Practice and Novartis UK guideline for External Engagement.

### **Essential Requirements:**

- Education: Life Sciences Degree.
- Experience in Pharma (preferably from a medical position).
- Proficient English, both written and spoken.
- Valid UK Driver's License.
- Agile and growth mindset.
- Good cross functional collaboration.

### **Desirable Requirements:**

- Background in Immunology or Rheumatology.
- PHD or MD.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

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Division

International

Business Unit

Innovative Medicines

Location

United Kingdom

Site

Field Force (England / Wales)  
Company / Legal Entity  
GB16 (FCRS = GB016) Novartis Pharmaceuticals UK Ltd.  
Functional Area  
Research & Development  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No  
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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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