

# Sr Medical Lead (Renal)

Job ID  
REQ-10037609  
Feb 03, 2025  
Brazil

## Summary

-Lead the country Franchise Medical Team, develop the Franchise Medical Strategy and executes it through and operational Medical Plan. Coach and develop team members as well as represent Medical in country Franchise Leadership Team. Lead the field medical plan, having 2 direct reports (2 MSL).

## About the Role

### Major accountabilities:

- Lead the Franchise Medical team and represent Medical Franchise in the country Medical leadership team to develop the Franchise strategy aligned with business priorities and execute it through an operational Franchise Medical Plan
- Lead the cross-functional Franchise Medical Team to ensure optimal collaboration within the country and Global Teams.
- Strategically influence and collaborate with senior leaders of different functions and other external relevant partners to support the Medical Product plans, clinical development, scientific communications and medical expert engagement plans
- Provide coaching and talent development opportunities to direct reports and managing performance reviews
- Drive and role model the culture and values and behaviors of the company across their teams
- Maintain and drive the standards of medical and scientific excellence in the country Franchise through recruitment, training development and technical development of associates.
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt
- Prepare the launch of new molecules and lead the medical access plan.

### Minimum Requirements:

#### Work Experience:

- Strategy Development.
- Operations Management and Execution.
- People Leadership (nice to have).
- At least 2 years as medical affairs manager.
- Experience in work with accounts and rare diseases business is recommended.
- Field medical experience.
- Post graduate in medical science (master / doctorate).
- Nephrology background (Nice to have)

**Languages:**

- Fluency in English
- Fluency in Brazilian Portuguese

**You'll receive:**

Competitive salary, annual bonus, pension scheme, life insurance, 30 days annual leave, year-end recess, hybrid work model (home office 2x a week), flexible working arrangements, birthday day-off, maternity and paternity leave, subsidized dining facilities, health and dental insurance, employee recognition scheme, free parking lot (Santo Amaro and Cambe), Gympass, Space Energized for Life, gym (Santo Amaro) and virtual self-development tools.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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Division

International

Business Unit

Innovative Medicines

Location

Brazil

Site

Santo Amaro

Company / Legal Entity

BR03 (FCRS = BR003) NOVARTIS BIOCIENTIAS S.A

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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