

# Marketing Manager Pluvicto

Job ID  
REQ-10038676  
Feb 14, 2025  
Mexico

## Summary

- Gerentes de marcas locales O especialistas globales / regionales / locales en sub-función dentro de una sub-función de marketing específica.
- Definir la estrategia de productos de acuerdo con la gestión local y el departamento de marketing global, e implementar planes/proyectos tácticos de apoyo.

## About the Role

**Location:** Ciudad de México

Local Brand Managers OR global / regional / local sub-function specialists within a specific marketing sub-function.

Define product strategy in agreement with local management and global marketing department, and implement supporting tactical plans/projects.

## Responsibilities:

- Prepare content for integrated brand teams and launch teams.
- Responsible for the execution, monitoring and analysis of the agreed tactical plans in order to ensure the growth of the brand(s)
- Lead the development of promotional activities in accordance with the internal guidelines of the SOP and the Code of Conduct.
- Monitor and control brand budgets, forecasts and expenses and evaluate the product marketing mix to evaluate profitability and results.
- Identifies area market information and opportunity through customer interactions
- Executes central marketing activities as well as initiated regional marketing activities
- Monitors product performance and external environment using appropriate tools and taking corrective action if necessary to meet business objectives
- Collaborate with Marketing and Medicine teams to maximize activities: - Scout Centers, KOLs and OLs by disease within the assigned territory - Identify specific needs for each patient segment and the implications of the disease for each of them within the assigned territory

## Key Performance Indicators

Local brand managers OR global/regional/local specialists in sub-function within a specific marketing sub-function.

Define product strategy in accordance with local management and global marketing department, and implement supporting tactical plans/projects.

### **Work Experience**

- Experience in the Prostate market in Mexico
- Multicultural experience
- Launch management and execution
- Project implementation

### **Skills**

Digital Marketing

Marketing strategy

Product strategy

Asset Management

Product marketing

Product lifecycle management (PLM)

Understanding the healthcare sector

Experience in Priority Disease Areas

Commercial Excellence

Operational excellence

Customer orientation

Agility

Influence skills

Negotiation skills

Stakeholder participation

Stakeholder Management

Strategic alliances

Multifunctional collaboration

### **Language**

English Proficiency

### **Benefits and rewards**

Read our handbook to learn about all the ways we'll help you thrive personally and professionally:

<https://www.novartis.com/careers/benefits-rewards>

### **Commitment to Diversity and Inclusion**

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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Division

International

Business Unit

Innovative Medicines

Location

Mexico

Site

INSURGENTES

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area

Marketing

Job Type

Full time

Employment Type

Regular

Shift Work

No

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### **Ajustes de accesibilidad**

Novartis tiene el compromiso de trabajar y proporcionar adaptaciones razonables para personas con discapacidad. Si, debido a una condición médica o discapacidad, necesita una adaptación razonable para cualquier parte del proceso de contratación, o para desempeñar las funciones esenciales de un puesto, envíe un correo electrónico a [tas.mexico@novartis.com](mailto:tas.mexico@novartis.com) y permítanos conocer la naturaleza de su solicitud y su información de contacto. Incluya el número de posición en su mensaje.

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