

Senior Legal Counsel

Job ID
REQ-10038992
Feb 06, 2025
Mexico

Summary

As Senior Legal Counsel you will provide effective legal counsel to assigned business functions or senior leadership teams within a global BF/BU or Corporate function or lead the function for a country organization through business partnering, acting as a legal advisor and Business Partner by shaping their business decisions, negotiating contracts, managing litigation and counselling on substantive area legal issues. To lead large or complex legal projects and transactions based on deep legal expertise. Typically leads the Legal function for a large country / cluster of countries or manage a legal substantive area globally

About the Role

#LI-Hybrid

Key Responsibilities:

- Act as a legal Business Partner to the Country Head in all activities relating to the contractual negotiations and statutory obligations.
- Draft complex transactions and contracts independently and provide complex and contextual legal advice and guidance (incl. training of key customers in specified legal areas).
- Identify risks relating to business activities and potential solutions thereof; raise business' awareness of legal issues and ensure early legal involvement.
- Conduct robust risk assessments that substantiate recommendations, and advise on and determine appropriate actions to support the management decision processes.
- Manage significant disputes and litigation and/or investigations and make decisions independently within a broad framework.
- Provide expertise in one or more substantive areas (e.g. Transactions, Litigation, HR and Regulatory).
- Lead large or complex legal projects and transactions based on deep legal expertise and provide legal support for commercial initiatives and activities.
- Lead, direct and develop the legal resources within one division or across all divisions in the country (depending on whether divisional or cross-divisional role) and guide, counsel and support the work of more junior Legal counsels, paralegals and support staff.

Essential Requirements:

- Law school graduated
- At least 5 years of experience as Senior Legal Counsel, working in multinational companies.
- Strong stakeholder management skills, with a proven ability to build and maintain relationships.
- Substantial, relevant experience in leading large and complex legal transactions.
- Proven ability to focus on solutions.

- Strong communication, negotiation and influencing skills, and experience working in cross-functional teams, demonstrating professional and culturally sensitive work ethics
- Strong experience in handling a high volume of activity involving multiple, often complex projects simultaneously, able to set priorities, and deal positively within tight timelines and demanding clients.
- Fluent in English and Spanish languages

Desirable Requirements:

- Work experience in Pharma Industry

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Division

Legal

Business Unit

CTS

Location

Mexico

Site

INSURGENTES

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area

Legal & Intellectual Property & Compl.

Job Type

Full time

Employment Type

Regular

Shift Work

No

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include the job requisition number in your message.

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