

# Medical Unit Director Cardiovascular (f/m/d)

Job ID  
REQ-10033614  
Dez. 18, 2024  
Deutschland

## Zusammenfassung

Location: Munich München or Nuremberg Nürnberg, Germany #LI-Hybrid

About the Role:

The Medical Unit Director will shape and drive the near and long-term medical strategy for the respective Medical Unit in Germany. This role encompasses creating a cross-functional integrated medical strategy aligned with global and country ambitions, supporting priority Therapeutic Areas (TAs) from early assets development to patient insights integration, patient journeys, TPOs, and data gap identification.

This role reports directly into the Chief Medical Officer, Germany and will work hand in hand with the Medical Affairs team.

## About the Role

### Key Responsibilities:

Your responsibilities include but are not limited to:

- Shape and advise on the medical strategy in Germany to ensure alignment with global and country goals, fostering cross-functional collaboration and supporting priority therapeutic areas
- Create a cross-functional integrated medical strategy aligned with global and country ambitions, supporting priority Therapeutic Areas (TA)
- Advise on global Medical Strategy
- Build and facilitate close cross-functional collaboration with internal stakeholders (Commercial, Business Excellence & Execution (BE&E), etc.)
- Manage and optimize medical resources and allocation within Medical Units, advocating for early resourcing when appropriate
- Lead local and advise on global Integrated Evidence strategy to ensure AMNOG and Clinical Adoption Readiness
- Lead local medical content and engagement strategy, guiding content creation and medical education
- Ensure long term and sustainable engagement with key national medical experts/accounts/societies within TA
- Develop and enable strong medical partnerships with Global, International, and Regional stakeholders, and lead the development of Medical Unit associates

### Essential Requirements:

- MD or PhD/PharmD in Health Sciences or Life Sciences
- Profound experience in the Pharmaceutical industry
- Business fluent in German and in English
- Direct leadership experience
- Strong business acumen with P&L management and marketing excellence tactics
- Deep understanding of the local healthcare ecosystem or similar healthcare systems
- Proven ability to build long-term partnerships with external stakeholders
- Deep understanding of drug development and clinical studies
- Proven experience in pre-launch/launch strategies and tailoring medical strategy for product lifecycle management
- 30% travel, mainly within Germany

### **Desirable Requirements:**

- Cross-functional experience (e.g., Commercial, Value & Access, BE&E)
- Experience at an international level

### **Why Novartis?**

Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here:

<https://www.novartis.com/about/strategy/people-and-culture>

### **You'll receive:**

You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook: <https://www.novartis.com/careers/benefits-rewards>

### **Commitment to Diversity & Inclusion:**

Novartis is committed to building an outstanding, inclusive work environment and diverse team's representative of the patients and communities we serve.

Hiring decisions are only based on the qualification for the position, regardless of gender, ethnicity, religion, sexual orientation, age and disability.

### **Adjustments for Applicants with Disabilities:**

The law provides for severely disabled / equal applicants the opportunity to involve the local representative body for disabled employees (SBV) in the application process. If you would like to request this, please let us know in advance as a note on your CV.

### **Join our Novartis Network:**

If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a

community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
<https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:  
<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Abteilung

International

Business Unit

Innovative Medicines

Ort

Deutschland

Website

Munich (Non-Sales Force) (Novartis Pharma GmbH)

Company / Legal Entity

DE14 (FCRS = DE014) Novartis Pharma GmbH

Alternative Location 1

Nuremberg (Non-Sales Force) (Novartis Pharma GmbH), Deutschland

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regulär

Shift Work

No

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