

# Key Account Manager Neuroscience - Targu Mures | 2 year Contract

Job ID  
REQ-10040590  
Febr. 24, 2025  
Rumänien

## Zusammenfassung

85+. This is the number of people dedicated to winning people`s heart and minds.

Our MISSION is to discover new ways to improve and extend people's lives. We use science-based innovation to address some of society's most ambitious healthcare issues. We discover and develop breakthrough treatments and find new ways to deliver them to as many people as possible.

## About the Role

### **This is a Maternity Cover Contract Limited for 2 years !**

#### Major accountabilities:

- Your responsibilities include, but are not limited to:
- Maintain contacts with customers and KOLs – through individual visits, sales meetings, promotional lectures and participation in congresses and seminars
- Responsibility for achieving annual territory sales budget.
- Develop territory plan and implement marketing and sales strategies for particular centers.
- Conduct business meetings with key customers and customers from the key sector.  
Together with Sales and Marketing Managers discuss and compare key account meetings results with a company strategy.

#### Minimum Requirements:

- Bachelor's degree or equivalent experience is required
- 3-5 years of sales experience in pharmaceutical field
- Demonstrated high performer, shown history of success
- Ability to work effectively in a team
- Romanian language on native level Desirable
- Communicative level of English language
- Agility to learn

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Abteilung

International

Business Unit

Innovative Medicines

Ort

Rumänien

Website

Bucuresti

Company / Legal Entity

RO07 (FCRS = RO007) NOVARTIS PHARMA SERVICES ROMANIA S.R.L

Functional Area

Der Umsatz

Job Type

Full time

Employment Type

Temporary (Sales) (Fixed Term)

Shift Work

No

[Apply to Job](#)

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Job ID

REQ-10040590

## **Key Account Manager Neuroscience - Targu Mures | 2 year Contract**

[Apply to Job](#)

---

**Source URL:** <https://www.adacap.com/careers/career-search/job/details/req-10040590-key-account-manager-neuroscience-targu-mures-2-year-contract>

### **List of links present in page**

1. <https://www.novartis.com/about/strategy/people-and-culture>

2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Bucuresti/Key-Account-Manager-NSI---TG-Mures---Limited-Contract\\_REQ-10040590-1](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Bucuresti/Key-Account-Manager-NSI---TG-Mures---Limited-Contract_REQ-10040590-1)
5. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Bucuresti/Key-Account-Manager-NSI---TG-Mures---Limited-Contract\\_REQ-10040590-1](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Bucuresti/Key-Account-Manager-NSI---TG-Mures---Limited-Contract_REQ-10040590-1)