Global Clinical Operations Pricing & Resource, Associate Director

Job ID
REQ-10042069
März 11, 2025
Irland

Zusammenfassung

LOCATION: Dublin Ireland, London UK, Hyderabad India
ROLE TYPE: Hybrid, #LI-Hybrid

The Global Clinical Operations (GCO) Pricing and Resource Associate Director is accountable for providing each assigned GCO sub team accurate, fully-loaded internal and external budgets as aligned with the Operational Execution Plan (OEP) requirements as well as Novartis internal financial milestones (e.g., Innovation Medicines Boards (IMB), Investment Committee (IS) etc…).
They will also provide accurate, activity-based algorithmic management for assigned GCO product delivery roles (e.g., Clinical Research Associates, Study Start Up Leads, Trial Leads etc.).

About the Role

Key Responsibilities:

Accountable to the GCO Sub Teams, CTTs, and Operational Execution Plans for high-quality forecasting including fully loaded (internal and external costing, early pricing, and lifetime program / trial costs) as well as trial execution scenario planning (inclusive of timelines, mitigations, and back-up strategies). Also responsible for internal demand planning based on centralized activity-based algorithms and accountable to deliver the products to support decision making within the GCO Sub-team and CTT based on the potential need for the following (but not limited to):

- Leads and oversees the alignment with Novartis-wide financial cycles and Governance boards (e.g., OEB, Operational Excellence Board, Innovative Medicines Board, Investment Committee, etc.).
- Executes enhanced “fast track” functionality to be delivered quickly, with agility, and confidentially to support the Clinical Operations Program Head (COPH)/GCO Department Unit Head (DUH) requirements for Business Development and Licensing (BD&L).
- Leads make vs. buy analysis as applicable based on GCO-wide or distinct functional needs to assist GCO Sub-teams and CTTs with outsourcing programs, associated trials, or sub-functional components (e.g., monitoring).
- Creates early strategic forecasts for pre-IMB and full program, including trial scenarios as required.
- Provides granular comparisons of fully loaded final WP pricing in consideration of material protocol amendments. Identify and provide potential risks and opportunities based on existing portfolio information and benchmark to allow robust and accurate early forecasts.
- Identify early productivity savings and cost avoidance (e.g., consortium, synergies, footprint, and performance).

- Utilizes global, regional, and country-level pricing information from data warehouses and analytical platforms to drive intelligent, cost-effective trial pricing decisions.
- Has good understanding of and oversees strategic ambitions of the GCO sub-team / CTT and the Operational Execution Plan throughout the program and associated trial delivery milestones.

Key performance Indicators:
Per assigned programs and associated trials, GCO Sub Teams / CTTs and Operational Execution Plans:

- Accurate delivery of fully loaded early budget Work Package (WP) pricing including scenario modeling and options for GCO Sub Team / IMB considerations.
- Variance between forecasted pricing and program/trial costs (i.e., Net Price Accuracy +/- 5%); Resource actuals to forecast variance of +/- 3%; Resource spends actuals to forecast variance of +/- 3%.
- Ensuring best ratio between cost efficiency vs. operational and scientific requirements. Provide granular comparisons of fully loaded final WP pricing in considerations of potential tollgates and material protocol amendments.
- Ensure fully loaded final budget WP pricing is materially reflective of the early budget scenarios selected by IMB. Extensive collaboration and effective partnerships with the respective GCO Strategy & Operations (S&O) and functional S&O heads.

Essential Requirements:
Work Experience:

- Critical Negotiations.
- Financial Management including Budget Management
- Collaborating across boundaries.
- Operations Management and Execution.

Skills:

- Clinical Trials.
- Process Improvement.
- Project Management / Project Planning.
- Vendor Management.

Why Novartis:
Our purpose is to reimagine medicine to improve and extend people’s lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here:
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You’ll receive
You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook.

Commitment to Diversity and Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Join our Novartis Network:
If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here:

https://talentnetwork.novartis.com/network

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

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Abteilung
Development
Business Unit
Innovative Medicines
Ort
Irland
Website
Dublin (NOCC)
Company / Legal Entity
IE02 (FCRS = IE002) Novartis Ireland Ltd
Alternative Location 1
Hyderabad (Office), Indien
Alternative Location 2
London (The Westworks), Vereinigtes Königreich
Functional Area
Research & Development
Job Type
Full time
Employment Type
Regular
Shift Work
No
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