

# Senior Lead, Ecosystem

Job ID  
REQ-10006599  
Mayo 17, 2024  
Japón

## Resumen

~ ; / ~ , ~ KAM  
~

## About the Role

### Major Accountabilities

§ Develop Ecosystem model to solve treatment pathway challenges through a systematic approach w/HCP, HCS groups, Patient groups and alliances

§ Leverage TA Ecosystem initiative and knowledge and make it an asset to NPKK

§ Drive, test and implement with agility a new innovative operating model to improve trust & Value with customers

§ Continuously explore healthcare solution partnerships, alliances and ecosystems (scouting, testing and onboarding)

§ Deliver unparalleled customer experience and maximize impact

### Key Performance Indicators

§ Number of solutions & partnerships created, experiments conducted and their outcomes

§ Quality of Ecosystem CoE including amount of knowledge base accumulated

§ Customer satisfaction and feedback of new operating model from internal and external stakeholders

### Background

Education: University degree in relevant subject, MBA preferred

### Experience/Professional

#### requirement:

- Demonstrated strategic, analytical and conceptual ability enabling issue-identification and problem solving with a strong customer-in mindset
- 5+ year experience in healthcare industry · Entrepreneurship-mind to develop new ideas with experience in driving business/digital transformation focused on customer needs is preferred

- Strong communication and influencing skills with senior management · Excellent people engagement and collaboration skills
- Experience working across multi-disciplinary teams
- Ability to champion change and drive innovative thinking
- Know industry code of conduct

Language Skill: Japanese: Fluent, English: Business level preferred

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

División

International

Business Unit

Innovative Medicines

Ubicación

Japón

Sitio

Head Office (Japan) (Pharmaceuticals)

Company / Legal Entity

JP05 (FCRS = JP005) Novartis Pharma K.K.

Functional Area

Márketing

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

[midcareer-](#)

[r.japan@novartis.com](mailto:r.japan@novartis.com)

iframe{ width: 100%; margin-top: 3rem; } @media screen and (max-width: 767px){ iframe{ height: 30vh !important; } } @media screen and (min-width: 768px){ iframe{ height: 34vh !important; } }

Job ID

REQ-10006599

**Senior Lead, Ecosystem**

## Apply to Job

---

**Source URL:** <https://www.adacap.com/careers/career-search/job/details/req-10006599-senior-lead-ecosystem-ja-jp>

### **List of links present in page**

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. [https://novartis.wd3.myworkdayjobs.com/ja-JP/Novartis\\_Careers/job/Head-Office-Japan-Pharmaceuticals/Senior-Lead--Ecosystem\\_REQ-10006599](https://novartis.wd3.myworkdayjobs.com/ja-JP/Novartis_Careers/job/Head-Office-Japan-Pharmaceuticals/Senior-Lead--Ecosystem_REQ-10006599)
4. <mailto:midcareer-r.japan@novartis.com>
5. [https://novartis.wd3.myworkdayjobs.com/ja-JP/Novartis\\_Careers/job/Head-Office-Japan-Pharmaceuticals/Senior-Lead--Ecosystem\\_REQ-10006599](https://novartis.wd3.myworkdayjobs.com/ja-JP/Novartis_Careers/job/Head-Office-Japan-Pharmaceuticals/Senior-Lead--Ecosystem_REQ-10006599)