

# Manager-Retail National Key Account

Job ID  
REQ-10014395  
Jul 04, 2024  
China

## Resumen

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## About the Role

### Major Accountabilities

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~ KAM  
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~ CRM  
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### Key Performance Indicators

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### Work Experience

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### Skills

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Language

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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División

International

Business Unit

Innovative Medicines

Ubicación

China

Sitio

Changsha (Hunan Province)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

Ventas

Job Type

Full time

Employment Type

Shift Work

No

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Job ID

REQ-10014395

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1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. [https://novartis.wd3.myworkdayjobs.com/zh-CN/Novartis\\_Careers/job/Changsha-Hunan-Province/Key-Account-Manager\\_REQ-10014395-1](https://novartis.wd3.myworkdayjobs.com/zh-CN/Novartis_Careers/job/Changsha-Hunan-Province/Key-Account-Manager_REQ-10014395-1)
4. <mailto:diversityandincl.china@novartis.com>
5. [https://novartis.wd3.myworkdayjobs.com/zh-CN/Novartis\\_Careers/job/Changsha-Hunan-Province/Key-Account-Manager\\_REQ-10014395-1](https://novartis.wd3.myworkdayjobs.com/zh-CN/Novartis_Careers/job/Changsha-Hunan-Province/Key-Account-Manager_REQ-10014395-1)