

Manager, Capability Lead

Job ID
REQ-10015106
Jul 11, 2024
Filipinas

Resumen

Job Description Summary Location: Manila #LI Hybrid Novartis is unable to offer relocation support for this role: please only apply if this location is accessible for you. About the Role: Lead on developing and supporting the transformation of the organisation to be patient first and customer centric. Responsible for the continuous improvement and the building of future capabilities to create exceptional engagements leading to customer experience satisfaction and significant impact in line with strategic priorities. This role will report to Business Excellence and Execution Head.

About the Role

Coach and Lead Co-Created Development Plan (50%)

- Co-create and liase new customer engagement model with external and internal key stakeholders, test and get feedback and finalize for execution.
- Collaborate with Individuals and with their OPM,s to identify individual and team business related training needs and deploy interventions that integrate development and capability.
- Cultivate curiosity and a growth mindset by providing series of learning opportunities and self-actualization
- Acting as the organization's expert on learning and development; Optimize the inventory of learning resources; Manage the end-to-end learning and development lifecycle for leadership programs and initiatives.

Strengthen Organization Capabilities (30%)

- Analyze current and future need and identify competency gaps in consultation with stakeholders and design/source appropriate solution; Develop strategic and implementation plan mid to long term to achieve the organization capabilities through agile culture shift and new ways of working.
- Continuously create a learning organization atmosphere with P&O. Support design and manage an integrated succession planning tool to enhance process; Develop and maintain change and communications plans for existing and new programs.

Ensure Effective Monitoring and Evaluation (20%)

- Establish a clear training program and objectives and indicators to measure the success of the plan; Accountable for a comprehensive monitoring and evaluation plan with regular review and update to ensure that it is effective and efficient.

- Set appropriate feedback loop and tools to listen to the stakeholders on new engagement model; Provide professional reports on organizational capability profiles, gaps, benchmark findings, trends and the ability of an individual or team to meet needs.
- Own the calculation capability on customer facing associates' incentives tool.

Essential Requirements:

- Bachelor's Degree in Behavioral Science or any related. MBA is an advantage
- Digital Knowledge is a must; Project Management and Sales and Marketing Management is an advantage
- > 10 years in management position of training or capability building or sales, marketing
- Willingness and ability to embrace change and to adapt new strategy; Experience consulting or leading agile transformation experiences
- Strong strategic and Analytical skills
- Entrepreneurial mindset. Strong leadership skills and experience in leading a cross functional team without direct authority in a fast paced, high demand environment
- In-depth understanding on agile ways of working, pharmaceutical marketplace including key dynamics, market environments
- Demonstrate track record of aligning learning strategies and programs to business strategy and able to realize measurable business impact

Why Novartis? Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

You'll receive: You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook. <https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here: <https://talentnetwork.novartis.com/network>

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

División
International
Business Unit
Innovative Medicines
Ubicación
Filipinas
Sitio
Makati City
Company / Legal Entity
PH03 (FCRS = PH003) Novartis Healthcare Philippines, Inc
Functional Area
Ventas
Job Type
Full time
Employment Type
Regular
Shift Work
No
[Apply to Job](#)

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

iframe{ width: 100%; margin-top: 3rem; } @media screen and (max-width: 767px){ iframe{ height: 30vh !important; } } @media screen and (min-width: 768px){ iframe{ height: 34vh !important; } }

Job ID
REQ-10015106

Manager, Capability Lead

[Apply to Job](#)

Source URL: <https://www.adacap.com/careers/career-search/job/details/req-10015106-manager-capability-lead>

List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Makati-City/Manager--Capability-Lead_REQ-10015106
4. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Makati-City/Manager--Capability-Lead_REQ-10015106