

# Senior Manager, Patient Access

Job ID  
REQ-10019808  
Ago 21, 2024  
Canadá

## Resumen

Location: Montreal/Toronto #LI-Hybrid About the role: Are you passionate about making a difference in the lives of patients? We are seeking an experienced and passionate individual to join our team as a Senior Manager, Patient Access. As the Senior Manager, you will lead the cross functional team to execute your vision for patient access, to ensure patients receive timely, optimal access to the therapies they need. The role reports directly into the Director, Reimbursement and Patient Access and will work closely with the Value & Access, New product Planning team as well as several cross-functional teams.

## About the Role

### Key responsibilities:

- In collaboration with the Director, Reimbursement and Patient Access, leads the development and execution of a thorough strategic planning process in order to develop strategies that fully leverage the reimbursement potential of major public and private formularies across Canada for brands / Therapeutic Areas
- With the extended Value & Access (VA) & New Product Planning (NPP) team, create the integrated Access plan including policy, health technology value, pricing, stakeholder engagement and innovative payer and health care system solutions
- As a brand / Therapeutic Area (TA) and clinical expert, support the clinical and pharmacoeconomic evidence used in support of reimbursement and prepares recommendations to mitigate the most important gaps
- Liaises with Global VA & NPP teams to ensure timely input for Canadian access plans
- Determines optimal brand value proposal and new innovative partnerships to secure broadest access possible and timeliest formulary listing for the portfolio.
- Develops and maintains strong understanding and intelligence of the health economics environments and its dynamics; pro-actively signals important changes to functional teams
- From the strategy, develops the messages, tools and operational plans to be executed at the field level
- Post listings, continuously develop and adapt access strategies based on changes in the environment and the competitive landscape in order to improve or stay the leader in the therapeutic area.

### Essential Requirements:

- 5 to 10 years relevant experience in the pharmaceutical industry
- Market access experience combined with a solid understanding of Health Outcomes and Health Economics

and knowledge of the Canadian Pharma Pricing and Reimbursement environment;

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- Demonstrated leadership skills (leadership without authority) and ability to set a clear direction, manage multifunctional extended teams and network effectively
- Solid facilitator coupled with strong negotiation / analytical and project management skills
- Business acumen
- English written spoken, French an asset (highly desirable).

**Desirable Requirements:**

- Strong scientific knowledge
- Experience interacting with executives and/ or key external customers/ stakeholders.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
<https://www.novartis.com/about/strategy/people-and-culture>

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División

International

Business Unit

Innovative Medicines

Ubicación

Canadá

Sitio

Montreal

Company / Legal Entity

CA04 (FCRS = CA004) NOVARTIS PHARMA CANADA INC.

Alternative Location 1

Canadá

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

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