

# Field Solution Manager

Job ID  
REQ-10029271  
Nov 25, 2024  
Brasil

## Resumen

The field solution manager will be responsible for manage the pannel governance among teams, Inbound new potential HCPs (from audits and other sources), create and execute communication/engagement plan for new potential HCPs.

## About the Role

### Key responsibilities:

- Lead discussions involving new projects and partnerships in the dermatology team
- Lead activities of the development of OMC journey and new strategies to reach new immunodermatologists.
- Ensure panel governance between teams.
- Well-developed understanding of health system and health regulations (internal & external).
- Document organization, process design, and understanding of Novartis' internal regulatory processes.**Essential Requirements:**
  - Experience in the field roles in the pharmaceutical industry.
  - Experience in planning, implementing, and executing the projects.
  - Experience working with cross-teams.
  - Fluent in Portuguese and English.

### Desirable Requirements:

- Knologede in the Dermatology area.
- Knowledge of developing and executing marketing and/or omnichannel projects.
- Availability to be based in SP.

Why Novartis: Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

You'll receive: Competitive salary, annual bonus, life insurance, home office policy (home office 2x a week), retirement and wellbeing plans, flexible working arrangements, birthday day-off, parental leave, subsidized dining facilities, health insurance, employee recognition platform, Gympass, employee resource groups and virtual self-development tools.

If you want to learn more about our benefits, you can access the Novartis Life Handbook:

<https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Careers: <https://www.novartis.com/careers>

Novartis is unable to offer relocation support for this role: please only apply if this location is accessible for you.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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División

International

Business Unit

Innovative Medicines

Ubicación

Brasil

Sitio

Santo Amaro

Company / Legal Entity

BR03 (FCRS = BR003) NOVARTIS BIOCENCIAS S.A

Functional Area

Ventas

Job Type

Full time

Employment Type

Regular (Gerente de Ventas)

Shift Work

No

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