

# AD, Late Lifecycle Management, Established Medicines

Job ID  
REQ-10031392  
Nov 25, 2024  
India

## Resumen

The AD, Late Lifecycle Management, will provide support and advice to teams within priority Therapy Areas (TAs) as they develop their strategies to optimize the value of assets 5 years or less from LoE (and beyond). This advice could cover various topics including product design, IP, BD&L, market access, patient support, sales & marketing.

## About the Role

### AD, Late Lifecycle Management, Established Medicines

#### Location – Hyderabad #LI Hybrid

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#### About the Role:

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#### Key Responsibilities:

- The Candidate will involve the assessment of strategic options developed by the TA/IPST teams through impact analysis and forecasting. Collaboration with the TA team / Focus Brand IPSTs and other cross-functional partners (Market Access, NPS, Development, Medical, Manufacturing etc.) is essential to develop robust plans for executing Late Lifecycle Management (LLCM).
- This role will also maintain and update the LLCM playbook by codifying approaches taken by Focus brand IPSTs. This will include documenting case studies and analyzing the impact of previous strategies.
- The AD, Late Lifecycle Management will also play a part in supporting the execution of LLCM plans for products that have already transitioned (or are in the process of transitioning) to the Established Medicines portfolio (e.g. performance monitoring of patient services and market access approaches, distribution channel approaches, supply chain / packaging considerations).
- Advise Priority brands and Therapy Areas to develop their LLCM / LoE strategies, including Assessment

of strategic options, Impact analysis / forecasting.

- Work with the Focus brand IPSTs & other cross-functional partners to develop robust plans to execute the LLCM approaches (Market Access, NPS, Development, Medical, Manufacturing etc.)
- Support the execution of LLCM plans related to relevant products in the Established Medicines Portfolio.
- Ensure alignment to, compliance with, and ownership of all NPC policies, including the Code of Conduct and all applicable laws and regulations.

### **Commitment to Diversity & Inclusion: :**

We are committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

### **Essential Requirements:**

- 8+ years in pharmaceutical, biotech, healthcare, or healthcare consulting industry inclusive of at least 2 different types of cross-functional roles/experience including: Insights / Analytics / Market Research, Strategy / General Management / Portfolio Management, Market Access, Patient Services.
- Minimum 2+ year of experience with pharma assets in or approaching Late Lifecycle, project management and/or translation of strategy into execution.
- US Market Experience.
- Strong analytical skills and an ability to generate insights and develop relevant action plans.
- Strong ability to simplify complex concepts & strategies and “tell a story” orally and in writing.
- Curious, with excellent listening skills; able to challenge current thinking.

### **Desirable Requirements:**

- Strong influencing skills, and the ability to exercise tact and diplomacy in stressful situations.
- Ability to manage multiple priorities and a heavy workload.

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División

Finance

Business Unit

CTS

Ubicación

India

Sitio

Hyderabad (Office)

Company / Legal Entity

IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area

Auditoría y Finanzas

Job Type

Full time

Employment Type

Regular

Shift Work

No

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