

# Customer Engagement Associate

Job ID  
REQ-10018699  
Aoû 14, 2024  
Chili

## Résumé

~ Liderar el compromiso científico con sus expertos médicos. Implementar estrategias clínicas y educativas y responder a consultas médicas no solicitadas.

## About the Role

### Key Responsibilities

- Engage with Medical Experts (MEs) to educate on medical/scientific information
- Ensure appropriate identification/mapping of MEs/ Key Accounts including identification of opportunities to involve MEs when a specific medical need is identified to provide support
- Develop and execute ME engagement plans to optimally prioritize and strategically engage MEs aligned with country strategy
- Respond to unsolicited requests for information from MEs
- Inform and shape medical strategy by collecting impactful insights from MEs
- Support Novartis clinical research programs, optimize trial execution and provide scientific educational support to potential and actual study sites in collaboration with clinical operations

## Essential Requirements

- University degree, preferably with scientific background
- Confirmed experience in commercial roles within the pharmaceutical industry
- Solid understanding of private and public market working with high specialty products
- English proficiency
- Outstanding networking, collaboration, and communication skills
- Availability to travel up to 50% of the time

### Benefits and rewards

Read our handbook to learn about all the ways we'll help you thrive personally and professionally:  
<https://www.novartis.com/careers/benefits-rewards>

### Commitment to Diversity and Inclusion

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
<https://www.novartis.com/about/strategy/people-and-culture>

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**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Innovative Medicines

Emplacement

Chili

Site

Santiago

Company / Legal Entity

CL01 (FCRS = CL001) Novartis Chile S.A.

Functional Area

Recherche & Développement

Job Type

Full time

Employment Type

Regular

Shift Work

No

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## Customer Engagement Associate

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