

# Senior Patient Access Lead

Job ID  
392187BR  
Lug 09, 2024  
Lithuania

## Sommario

-Leads the development and implementation of the patient access strategy at (large) country / regional level. To facilitate and achieve optimal Patient Access by building relationships with key influencers and decision-makers at a local level.

## About the Role

### Major accountabilities:

- Drives decisions related to patient Access strategy at a local level.
- Utilizes insights from cross functional teams and market research to launch, develop and implement high quality Patient Access strategic and operational plans.
- Establishes and maintains a strong professional network within the Federal /Regional and local Government authorities, Healthcare providers, Health Economic organizations and other relevant decision making representatives to anticipate and influence legislative P and R trends.
- Communicates relevant changes and trends in local health policy environment and Patient Access activities of new competitors to the cross functional team.
- Creates and work with the Region/Franchise to agree Business Cases.
- Good negotiation skills and ability to conduct (and understand from commercial point of view) tender/deal with the region.

### Key performance indicators:

- Reimbursement/listing status, price versus targets, time to reimbursement/access -Revenue, market availability/access -Management of relevant local systems and processes to secure optimal patient access

### Minimum Requirements:

#### Work Experience:

- Proven Ability to Develop trust-based relationships with key regional.
- knowledge of Reimbursement processes and commercial principles.
- stakeholders.

#### Skills:

- NA.

#### Languages :

- English.

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Divisione

International

Business Unit

Innovative Medicines

Posizione

Lituania

Sito

Lithuania

Company / Legal Entity

LTP2 (FCRS = LV001) SIA Baltics, Lithuanian

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

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