

Senior Lead, Ecosystem

Job ID
REQ-10006599
Mag 17, 2024
Giappone

Sommario

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About the Role

Major Accountabilities

§ Develop Ecosystem model to solve treatment pathway challenges through a systematic approach w/HCP, HCS groups, Patient groups and alliances

§ Leverage TA Ecosystem initiative and knowledge and make it an asset to NPCK

§ Drive, test and implement with agility a new innovative operating model to improve trust & Value with customers

§ Continuously explore healthcare solution partnerships, alliances and ecosystems (scouting, testing and onboarding)

§ Deliver unparalleled customer experience and maximize impact

Key Performance Indicators

§ Number of solutions & partnerships created, experiments conducted and their outcomes

§ Quality of Ecosystem CoE including amount of knowledge base accumulated

§ Customer satisfaction and feedback of new operating model from internal and external stakeholders

Background

Education: University degree in relevant subject, MBA preferred

Experience/Professional

requirement:

- Demonstrated strategic, analytical and conceptual ability enabling issue-identification and problem solving with a strong customer-in mindset
- 5+ year experience in healthcare industry · Entrepreneurship-mind to develop new ideas with experience in driving business/digital transformation focused on customer needs is preferred

- Strong communication and influencing skills with senior management · Excellent people engagement and collaboration skills
- Experience working across multi-disciplinary teams
- Ability to champion change and drive innovative thinking
- Know industry code of conduct

Language Skill: Japanese: Fluent, English: Business level preferred

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Divisione

International

Business Unit

Innovative Medicines

Posizione

Giappone

Sito

Head Office (Japan) (Pharmaceuticals)

Company / Legal Entity

JP05 (FCRS = JP005) Novartis Pharma K.K.

Functional Area

Marketing

Job Type

Full time

Employment Type

Regular

Shift Work

No

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