

# HCS Lead

Job ID  
REQ-10014012  
Lug 15, 2024  
Cina

## Sommario

-Primary responsibility is to support and drive strategic business projects for Novartis Group, the CEO and the Executive Committee, with the aim of maximizing economic value and securing future competitive advantage.  
-Plan, develop, and lead projects, based around key Novartis products in major markets, that -Deliver substantially greater outcome improvement than from the product alone -Deliver substantially greater financial rewards for Novartis based on this -To design and deliver an organization-wide capability building program to build a cadre of leaders within Novartis Divisions who can lead such projects and further build capabilities in colleagues. -Process responsible for hiring and managing external capability building consultants.

## About the Role

### Major accountabilities:

- Acts as subject matter expert for assigned workstream(s) -Acts as sparring partner within project team - Develops network of subject matter experts within NVS organization -Leads and independently owns individual workstreams with guidance from overall project manager(s) -Generates strategic insights based on best-in-class analysis, distills outputs and recommendations which enable informed decisions of top leaders -Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt -Distribution of marketing samples ( where applicable)

### Key performance indicators:

- Successfully manages 1 project to final output -Feedback from external stakeholders on quality of Novartis interaction -Performance against annual objectives and milestones as in workplan -Delivery of agreed health improvement partnership projects on time -Feedback from internal and external partners - Quality contributions to other HCS group activities

### Minimum Requirements:

#### Work Experience:

- Financial Management.
- Strategy Development.
- Geographic Scope.
- Major Change.
- Industry/ Business Exposure.
- Collaborating across boundaries.
- Project Management.

### Skills:

- Building Construction.
- Business Development.
- Business Networking.
- Business Partners.
- Business Strategy.
- Collaboration.
- Corporate Development.
- Curiosity.
- Decision Tree (Forecasting Model).
- Diversity & Inclusion.
- Finance.
- Go-To-Market Strategy.
- Influencing Skills.
- Key Account Management.
- Leadership.
- Lean Six Sigma.
- Management Consulting.
- Pmp (Project Management Professional).
- Strategic Planning.
- Transformation Programs.

**Languages :**

- English.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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<https://talentnetwork.novartis.com/network>

Divisione

International

Business Unit

Innovative Medicines

Posizione

Cina

Sito

Shanghai (Shanghai)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

BD&L & Strategic Planning

Job Type

Full time

Employment Type

Regular

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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