

# E2E Supply Network Planning Manager

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India

## Sommario

The End-to-End Supply Network Planning Manager (SNP) drives network supply, optimizes inventory, and ensures demand completeness, accuracy, and stability within the tactical (0-3 years) and strategic (3-10 years) horizon for finished product through from strategic raw materials.

## About the Role

### Major accountabilities:

- Implement and maintain product parameters across network to drive replenishment and resulting inventory at decoupling points and in markets based on product segmentation and configuration guidance.
  - Defines (based on configuration strategies) and ensures global consistency of planning master data and optimal use of SAP for demand and supply planning e.g. minimum order quantities, Safety Stocks at de-coupling points, campaign strategy, order frequency, STD vs MTO, and DS Equivalent.
  - Ensures the integration of life-cycle planning assumptions within the tactical planning horizon, 0-3 years (particularly launches incl. new dosage forms, site transfers, production changes, divestment and pruning)
  - Responsible for defining the bridging stock required to support a life cycle event as a member of the Supply Support Teams (SST)
- Responsible for completeness, accuracy, and stability of finished product net requirements across portfolio
  - Ensure that the complete independent demand from all forecasting entities (Affiliates, Novartis Pharma Services countries, Development, 3rd Parties) and the resulting net requirements is passed to all NTO sites.
  - Responsible for consolidation of the FP, DS and DP demand based on independent demand input from the markets and customers in the tactical horizon and respective commercial groups for the strategic horizon.
- Defines implements and monitors supply and capacity performance across the network of technology assets assigned to them, within the Tactical horizon.
  - Coordinates site tactical planners in creation of the site supply plans across the network for assigned product portfolio, drives alignment of de-coupled production and dual/multiple product sourcing networks.
  - Owns supply plans across network and monthly monitors deviations versus budget, for both volumes and inventory at site and network level.
  - Leads Supply Scenario Analysis across the supply network within the tactical horizon, makes proposals for decisions on COGs versus inventory assessments, for decision in the Technology

#### Platform and NTO S&OP Processes.

- Responsible for projecting and controlling inventory across the entire supply network within the overall 'cradle to grave' SCM (RI, DS, DP, PP, FP).
  - Optimizes supply and inventory plans throughout the supply network in collaboration with the Site Tactical Planners and Master Schedulers to support the agreed service levels (OTIF, stock outs, min/max levels) and supply strategies by technology and brand.
- Responsible for supply escalation management, and supply risk analysis within assigned product portfolio
  - Responsible for the coordination of supply and capacity bottleneck management to avoid or minimize stock out risks for markets and patients. The SNP follows a formal process bottleneck management process, conducts bottleneck team meetings, and communicates to key stakeholders.
  - Monitors supply risk management adherence and responds to ad hoc requests for analysis or information regarding supply chain risks and opportunities
- Responsible for driving pipeline lead time improvements within the supply network in conjunction with the Brand Lead to optimize supply risk management and overall inventory values
- E2E PM is responsible for the bridging stock calculation for Life Cycle Projects with significant direct impact on inventory/cost absorptions and future supply capabilities
- The E2E PM is responsible to assure availability and accuracy of Independent and dependent demand for FP/DP/PP/DS in the Strategical horizon (3-10 years) to support the Long Term and Capacity Planning Project (LTDCP).
- The E2E PM is responsible for consolidation of the FP/ DP and DS demand in the tactical and strategic horizons.
- The E2E PM supports strategic projects led by NTO Supply Chain and Technology Platform Strategy and ensures execution of Life Cycle Projects such as Transfers, Divestments, Launches, and Pruning projects.
- The E2E PM ensures process adherence across functions and sites by providing appropriate training and documentation.
- The E2E PM contributes to maintenance and development of process-relevant tools to enable supply and inventory planning, demand consolidation, bottleneck management, and scenario analysis.

#### **Key performance indicators:**

- Customer Service Level
- Backorder
- DS, DP, and FP OTIF
- RCCP Capacity Load Profiles
- Material Master Data Accuracy
- DP/FP Availability
- DP Demand Forecast Accuracy
- DS Demand Forecast Accuracy
- DP Inventory target adherence, value including unreleased material
- DS Safety Stock adherence
- Brand TpT target adherence
- Write off target per category and site

#### **Minimum Requirements:**

- BS/BA in life science, engineering, business or relevant experience. Master of Business Administration (MBA) preferred. Good command of English written and spoken –another language (written and spoken) are of advantage

- Work experience in any of the fields of supply chain management, planning, logistics and inventory management
- 10 yrs of experience in Pharma industry supply chain, experience working with CMO, ESO is preferred.
- Strong communication skills, managing complex internal & external stakeholder landscape. Structured way of working

### **Work Experience:**

- Minimum 10 years relevant professional experience ideally gained in the pharmaceutical, Bio-Pharma or similar industries across various disciplines;
- Basic, working knowledge of pharmaceutical regulatory requirements and current expectations;
- People management experience including leading cross-function team preferred;
- Self-starter with excellent time management and organization skills;
- Strong written and verbal communication skills, including strong presentation development skills;
- Ability to facilitate conversations and drive towards decisions;
- Some level of change and project management experience. Advantage of having, exposure to IQP improvement initiatives.
- Ability to work and thrive in highly ambiguous environments with ever-changing priorities
- Intercultural experience and ability to lead in a complex and rapidly changing environment
- Ability to quickly establish and maintain credibility;
- Excellent knowledge of supply chain business processes within the pharmaceutical industry including forecasting, demand planning, master data and life-cycle management.
- Ideally, APICS certification and SAP APO experience.
- Advantage to have a high level knowledge of order fulfilment, capacity and supply planning.

### **Skills:**

- Business Continuity Strategy.
- Business Networking.
- Business Scenario Analysis
- Cost Reduction.
- Efficiency.
- Global Supply Chain Management.
- Integrated Business Planning (Ibp).
- Inventory Management.
- Master Data.
- Operations.
- Order Fulfillment.
- Planning.
- Sales Operations.
- Supply Chain.
- Supply Chain Planning.
- Supply Planning.
- Supply Risk Management (Srm).
- Supply-Chain Management.

### **Languages :**

- English.

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