

# Country Medical Affairs Head

Job ID  
REQ-10017388  
Ago 22, 2024  
Singapore

## Sommario

As Country Medical Affairs Head, you will lead medical affairs team and drive medical plan & disease area strategy, action plan & execution of medical activities or co-own Medical Affairs plan/co-lead the medical franchise strategy.

## About the Role

### Your Responsibilities:

- Lead the Medical Affairs team and represent Medical in the country leadership team to develop strategy aligned with business priorities and execute it through an operational Medical Plan
- Lead the Medical Team to ensure optimal collaboration within the country and region and Global Teams.
- Strategically influence and collaborate with senior leaders of different functions and other external relevant partners to support the Medical Product plans, clinical development, scientific communications and medical expert engagement plans
- Provide coaching and talent development opportunities to direct reports and managing performance reviews
- Drive and role model the culture and values and behaviors of the company across their teams
- Maintain and drive the standards of medical and scientific excellence in the country through recruitment, training, development and technical development of associates.
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt
- Distribution of marketing samples (where applicable)

### Minimum requirements

- MD / PhD / MBBS is an advantage
- 7+ years of relevant experience working with high-performing regional and local medical teams in healthcare/life sciences industry
- Track record of highly successful delivery and positive performance results driving local innovative medicine launches
- Able to critically analyze clinical trial data and credibly articulate data related to market trends and performance within the context of business competition.
- Have a deep understanding of the current practice landscape, future clinical trial status impacting practice, external industry bodies and key HCS stakeholders
- Demonstrable people leadership skills
- Proficient and fluent in English (spoken and written), with good interpersonal and communication skills.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Divisione

International

Business Unit

Innovative Medicines

Posizione

Singapore

Sito

Mapletree Business City (MBC)

Company / Legal Entity

SG04 (FCRS = SG004) Novartis Singapore Pte Ltd

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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