

# Associate Director External Partner Management (m/f/d)

Job ID  
REQ-10033104  
Dic 19, 2024  
Austria

## Sommario

Associate Director External Partner Management (m/f/d)

Location: Schafteuau, Tyrol. Austria-#LI-Hybrid

The Associate Director External Partner Management (TRD Biologics & CGT) will be part of the Biologics Global Alliance Management team, responsible for managing and overseeing our strategic partnerships besides providing the legal framework in close collaboration with other disciplines.

## About the Role

### Key Responsibilities:

Your responsibilities include, but are not limited to:

- Develops global cross-functional strategic outsourcing vision in close collaboration with other TRD Disciplines and other Novartis functions (e.g. BR, Technical Operations).
- Establish strong, collaborative relationships with key internal and external stakeholders to strategically develop, implement and optimize vendor management processes, tools and policies to achieve performance objectives.
- Manages, contributes and oversees all legal and contractual aspects related to alliance management in close collaboration with TRD External Partner Management Network, Procurement, Quality, Legal, IP, and Bx disciplines and scientific office.
- Ensures fully compliant processes and execution within our quality systems regulations such as but not limited to product quality and compliance, HSE, good logistics practices, security, finance and accounting.
- Drives cost and scope negotiations for contract executions with global vendors and drive interactions with global business partners, ensuring processes and systems are in place to ensure state-of-the-art productivity, efficiency and reliability including risk mitigation plans.
- Design, align and harmonize processes across 3rd Parties in alignment to Novartis standards.
- Serve as single Point of contact for efficient operational integration of in-licensing (upon Opt-in) or divesture of out-licensing projects.

### Minimum Requirements:

- University degree in Life Sciences (e.g. Pharmacy, Chemistry, Biochemistry, etc.).
- Sound experience with Technical Expert studies (or equivalent).

- Excellent English required (oral & written).

**Desirable Requirements:**

- MBA and/or Ph.D.
- German knowledge.

**You'll receive:**

You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook.

<https://www.novartis.com/careers/benefits-rewards>

In addition to a market-competitive base salary, we offer an attractive incentive program, a modern company pension scheme, childcare facilities, learning and development opportunities as well as worldwide career possibilities within the Novartis group. In accordance with Austrian law, we are obliged to disclose the minimum salary as stated in the collective bargaining agreement. For this position the minimum salary is € 77.543,90/year (on a full-time basis). In most cases, the actual salary will be higher, as we strive to maintain a competitive position in the market and consider your previous experience, qualifications and individual competencies.

We are open for part-time and job-sharing models and support flexible and remote working where possible.

**Commitment to Diversity & Inclusion:**

Novartis is committed to building an outstanding, inclusive working environment and diverse teams, representative of the patients and communities we serve.

**Adjustments for Applicants with Disabilities:**

If because of a medical condition, physical disability or a neurodiverse condition you require an adjustment during the recruitment process, please reach out to [disabilities.austria@novartis.com](mailto:disabilities.austria@novartis.com) and let us know the nature of your request as well as your contact information. The support which we can provide will include advice on suitable positions as well as guidance at all stages of the application process. Austrian law provides candidates the opportunity to involve the local disability representative, Behindertenvertrauensperson (BVP), in the application process. If you would like to request this, please let us know in advance as a note on your CV.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Divisione

Development

Business Unit

Innovative Medicines

Posizione  
Austria  
Sito  
Schafftenau  
Company / Legal Entity  
AT33 (FCRS = AT033) Novartis Pharmaceutical Manufacturing GmbH  
Functional Area  
Research & Development  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No  
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