

# Medical Sales Representative | Learnership

Job ID  
REQ-10039433  
Feb 04, 2025  
Sudafrica

## Sommario

The Novartis Learnership Programme is open to the unemployed youth of South Africa. The Pharmaceutical Sales Representative Learnership aims to provide experience and exposure to our field force environment. The learner will assist in the promotion of Novartis portfolio and services to customers by providing information and education that enables optimized patient outcomes

## About the Role

### Major accountabilities:

- Distribution of marketing samples (where applicable)
- Behave ethically, comply with regulatory requirements and adhere to Novartis values and behaviours.
- Assist in ensuring all required documents are in order for events and sponsorships.
- Assist in using the Besure system and uploading marketing events for approvals.
- Be comfortable with using the various digital tools that are available, as well as supporting the team in rolling out selected digital initiatives (applications, webcasts etc) under close supervision
- Perform literature searches on designated topics and assist with preparation of documents.
- Shadow and assist Customer Engagement Consultants in daily work requirements.
- Assist with any other initiatives that may arise from time to time

### Minimum Requirements:

- University degree in science and/or business, marketing or Equivalent is preferred
- Scientific acumen, analytical skills, and attention to detail.
- Must be able to adapt, organize, prioritize, and work effectively in a matrix-environment
- An understanding of internal/external ethical guidelines relevant to the pharmaceutical industry an advantage.
- Excellent interpersonal, communication, negotiation and presentation skills.
- Strong personal integrity, teamwork abilities, and customer focus are necessary.
- Project management skills and high drive to execute scientific activities timeously
- No prior work experience is mandatory

NB: In order to be considered for the learnership:

- 2-3 Years unendorsed SA Drivers license is essential
- English.

***The Company's approved Employment Equity Plan and Targets will be considered as part of the***

**recruitment process. As an Equal Opportunities employer, we actively encourage and welcome people with various disabilities to apply. Novartis recognises, appreciates and values diversity & inclusion.**

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Divisione

International

Business Unit

Innovative Medicines

Posizione

Sudafrica

Sito

Midrand

Company / Legal Entity

ZA01 (FCRS = DEL) South Africa

Functional Area

Others

Job Type

Full time

Employment Type

Early Career (Fixed Term)

Shift Work

No

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